

# **Florida Need Projections for Hospice Programs**

**Background Information For Use in  
Conjunction with the April 2017  
Batching Cycle for the July 2018  
Hospice Planning Horizon**



**Certificate of Need Office  
2727 Mahan Drive  
Tallahassee, FL 32308  
<http://ahca.myflorida.com>**

**Rick Scott, Governor**

**Justin M. Senior, Secretary**

## Introduction

The Certificate of Need Program Office receives and processes data from several sources in order to produce need projections in accordance with need methodologies and other legal requirements. A certificate of need is required for the establishment of a hospice program or an inpatient hospice facility that is part of a licensed hospice program. Licensed beds designated for inpatient hospice care through contract between an existing health care facility and a licensed hospice program do not require a certificate of need.

|                        |  |
|------------------------|--|
| Statutory Authority    | <i>Chapter 408.031-408.045, Florida Statutes</i>                   |
| Hospice Rule           | <i>Chapter 59C-1.0355, Florida Administrative Code</i>             |
| Population Projections | <i>Florida Population Estimates, EOG, Published February 2015.</i> |

Corrections to the data should be reported to Bianca Eugene at (850) 412-4347. For additional information, please contact the following persons:

|                             |                                   |              |
|-----------------------------|-----------------------------------|--------------|
| Certificate of Need Program | Marisol Fitch                     | 850-412-4346 |
| Hospice Program Publication | Marisol Fitch                     | 850-412-4346 |
| Hospice Program Utilization | Bianca Eugene                     | 850-412-4347 |
| Local Health Plans          | Contact Your Local Health Council |              |

## Data Sources

### **Population**

Population estimates for July 1, 2013; July 1, 2014; and July 1, 2015 and projections for January 1, 2019.  
Source: Executive Office of the Governor, published February 2015.

### **Mortality Data**

Mortality data for 2013 through 2015.  
Source: *2013, 2014, and 2015 Florida Vital Statistics Annual Report*, Florida Department of Health, Office of Vital Statistics.

### **Utilization Data**

The number of patients admitted to all licensed hospice programs in the service area and hospice program admissions by cause and age.  
Source: Licensed Hospice Programs.

### **Licensed and Operational Hospice Program**

A hospice program licensed and operational three weeks prior (March 10, 2017) to publication of the fixed need pool (March 31, 2017).  
Source: Agency for Health Care Administration, Home Care Unit.

### **Approved Hospice Program**

A hospice program for which the agency has issued an intent to grant a certificate of need, or has issued a certificate of need or a final order granting a certificate of need that is not licensed as of three weeks prior (March 31, 2017) to publication of the fixed need pool (March 31, 2017).

## Certificate of Need Review Critical Dates

| <b>Activity</b>                              | <b>Current Batching Cycle</b> |
|--|-------------------------------|
| Summary Need Projections Published in F.A.R. | March 31, 2017                |
| Letter of Intent Deadline                    | April 17, 2017                |
| Application Deadline                         | May 17, 2017                  |
| Completeness Review Deadline                 | May 24, 2017                  |
| Applicant Omissions Deadline                 | June 28, 2017                 |
| Agency Initial Decision Deadline             | August 18, 2017               |

## Local Health Council Contacts

| District          | Local Health Council   |
|-------------------|--|
| Districts 1 and 2 | Mike Hill, Executive Director<br>Northwest Florida Health Council, Inc.<br>Big Bend Health Council, Inc.<br>431 East 11 <sup>th</sup> Street<br>Panama City, FL 32401<br>(850) 872-4128 <a href="mailto:mhill@bbhcf.org">mhill@bbhcf.org</a>                                     |
| District 3        | Jeff Feller, Executive Director<br>WellFlorida Council, Inc.<br>1785 NW 80th Boulevard<br>Gainesville, FL 32606<br>(352) 313-6500 <a href="mailto:jfeller@wellflorida.org">jfeller@wellflorida.org</a>   |
| District 4        | Deanna McDonald, Executive Director<br>Health Planning Council of Northeast Florida, Inc.<br>100 N. Laura Street, Suite 801<br>Jacksonville, FL 32202<br>(904) 301-3678 <a href="mailto:deanna_mcdonald@hpcnef.org">deanna_mcdonald@hpcnef.org</a>                               |
| Districts 5       | Elizabeth Rugg, Executive Director<br>Suncoast Health Council, Inc.,<br>Health Council of West Central Florida, Inc.<br>9600 Koger Boulevard, Suite 221<br>St. Petersburg, FL 33702<br>(727) 217-7070 <a href="mailto:erugg@thehealthcouncil.org">erugg@thehealthcouncil.org</a> |
| District 6        | Teresa Kelly, Executive Director<br>Health Council of West Central Florida, Inc.<br>550 North Reo Street – Suite 300<br>Tampa, Florida 33609<br>(813) 261-5022 <a href="mailto:tkelly@hcwcf.org">tkelly@hcwcf.org</a>  |
| District 7        | Ken Peach, Executive Director<br>5931 Brick Court, Suite 164<br>Winter Park, FL 32792<br>(407) 977-1610 <a href="mailto:kpeach@hcecf.org">kpeach@hcecf.org</a>   |
| District 8        | Ed Houck, Executive Director<br>Health Planning Council of Southwest Florida, Inc.<br>8961 Daniels Center Drive, Suite 401<br>Ft. Myers, FL 33912-0314<br>(239) 433-6700 <a href="mailto:edhouck@hpcswf.com">edhouck@hpcswf.com</a>  |
| District 9        | Andrea Stephenson, Executive Director<br>Health Council of Southeast Florida<br>600 Sandtree Drive, Suite 101<br>Palm Beach Gardens, FL 33403<br>(561) 844-4220 <a href="mailto:astephenson@hcsef.org">astephenson@hcsef.org</a>   |
| District 10       | Michael De Lucca, Executive Director<br>Broward Regional Health Planning Council, Inc.<br>200 Oakwood Lane, Suite 100<br>Hollywood, FL 33020<br>(954) 561-9681 <a href="mailto:mdelucca@brhpc.org">mdelucca@brhpc.org</a>  |
| District 11       | Marisel Losa, Executive Director<br>Health Council of South Florida, Inc.<br>8095 N.W. 12 <sup>th</sup> Street, Suite 300<br>Miami, FL 33126<br>(305) 592-1452 <a href="mailto:mlosa@healthcouncil.org">mlosa@healthcouncil.org</a>  |

# July 2018 Hospice Projections

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## Hospice Service Areas Established Pursuant to Rule 59C-1.0355, Florida Administrative Code

| <b>SERVICE AREA</b> | <b>COUNTIES</b>  |
|---------------------|--|
| District 1          | Escambia, Okaloosa, Santa Rosa, Walton   |
| Subdistrict 2A      | Bay, Calhoun, Gulf, Holmes, Jackson, Washington  |
| Subdistrict 2B      | Franklin, Gadsden, Jefferson, Leon, Liberty, Madison, Taylor,<br>Wakulla                             |
| Subdistrict 3A      | Alachua, Bradford, Columbia, Dixie, Gilchrist, Hamilton,<br>Lafayette, Levy, Putnam, Suwannee, Union |
| Subdistrict 3B      | Marion   |
| Subdistrict 3C      | Citrus   |
| Subdistrict 3D      | Hernando   |
| Subdistrict 3E      | Lake, Sumter   |
| Subdistrict 4A      | Baker, Clay, Duval, Nassau, St. Johns  |
| Subdistrict 4B      | Flagler, Volusia   |
| Subdistrict 5A      | Pasco  |
| Subdistrict 5B      | Pinellas   |
| Subdistrict 6A      | Hillsborough   |
| Subdistrict 6B      | Hardee, Highlands, Polk  |
| Subdistrict 6C      | Manatee  |
| Subdistrict 7A      | Brevard  |
| Subdistrict 7B      | Orange, Osceola  |
| Subdistrict 7C      | Seminole   |
| Subdistrict 8A      | Charlotte, DeSoto  |
| Subdistrict 8B      | Collier  |
| Subdistrict 8C      | Glades, Hendry, Lee  |
| Subdistrict 8D      | Sarasota   |
| Subdistrict 9A      | Indian River   |
| Subdistrict 9B      | Martin, Okeechobee, St. Lucie  |
| Subdistrict 9C      | Palm Beach   |
| District 10         | Broward  |
| District 11         | Miami-Dade, Monroe   |

## July 2018 Hospice Projections

| <b>Licensed and Certificate of Need Approved Hospice Program Inventory</b> |  |   |
|--|--|---|
| <b>Service Area</b>  | <b>Licensed Hospice Programs</b>   | <b>CON Approved Hospice Programs</b>                                      |
| District 1   | Covenant Hospice, Inc.<br>Emerald Coast Hospice<br>Regency Hospice of Northwest Florida, Inc.<br>VITAS Healthcare Corporation of Florida (Licensed 2/15/2017)                                      |   |
| Subdistrict 2A   | Covenant Hospice, Inc.<br>Emerald Coast Hospice  |   |
| Subdistrict 2B   | Big Bend Hospice, Inc.<br>Covenant Hospice, Inc.   |   |
| Subdistrict 3A   | Haven Hospice<br>Hospice of Citrus County, Inc.  | Community Hospice of Northeast Florida, Inc. CON#10460                    |
| Subdistrict 3B   | Gentiva Hospice f/k/a Odyssey Hospice<br>Hospice of Marion County, Inc.  |   |
| Subdistrict 3C   | Hospice of Citrus County, Inc.<br>HPH Hospice  |   |
| Subdistrict 3D   | HPH Hospice  |   |
| Subdistrict 3E   | Cornerstone Hospice and Palliative Care Inc<br>Compassionate Care Hospice of Lake and Sumter, Inc.   | VITAS Healthcare Corporation of Florida CON#10468                         |
| Subdistrict 4A   | Community Hospice of Northeast Florida, Inc.<br>Haven Hospice<br>Heartland Home Health Care and Hospice<br>VITAS Healthcare Corporation of Florida   |   |
| Subdistrict 4B   | Florida Hospital HospiceCare<br>Gentiva Hospice f/k/a Odyssey Hospice<br>Halifax Health Hospice of Volusia/ Flagler<br>Haven Hospice<br>VITAS Healthcare Corporation of Florida                    |   |
| Subdistrict 5A   | Gulfside Regional Hospice, Inc.<br>HPH Hospice   |   |
| Subdistrict 5B   | Suncoast Hospice   | Seasons Hospice and Palliative Care of Pinellas County, LLC<br>CON #10379 |
| Subdistrict 6A   | LifePath Hospice   | Seasons Hospice and Palliative Care of Tampa, LLC CON #10298              |
| Subdistrict 6B   | Compassionate Care Hospice of Central Florida (Exemption #150019, Lic. 5/28/15)<br>Cornerstone Hospice and Palliative Care Inc<br>Good Shepherd Hospice<br>VITAS Healthcare Corporation of Florida |   |
| Subdistrict 6C   | TideWell Hospice, Inc.   |   |

## July 2018 Hospice Projections

| <b>Licensed and Certificate of Need Approved Hospice Program Inventory</b> |  |   |
|--|--|---|
| <b>Service Area</b>  | <b>Licensed Hospice Programs</b>   | <b>CON Approved Hospice Programs</b>            |
| Subdistrict 7A   | Hospice of Health First, Inc.<br>Hospice of St. Francis, Inc.<br>VITAS Healthcare Corporation of Florida<br>Wuesthoff Health Sytem Brevard Hospice and Palliative Care   |   |
| Subdistrict 7B   | Cornerstone Hospice and Palliative Care Inc<br>Halifax Hospice, Inc (CON #10210, Lic. 6/5/2015)<br>Hospice of the Comforter, Inc.<br>Kindred Hospice<br>VITAS Healthcare Corporation of Florida  |   |
| Subdistrict 7C   | Hospice of the Comforter, Inc.<br>VITAS Healthcare Corporation of Florida  |   |
| Subdistrict 8A   | TideWell Hospice, Inc.   |   |
| Subdistrict 8B   | Avow Hospice, Inc.<br>VITAS Healthcare Corporation of Florida  |   |
| Subdistrict 8C   | Hope Hospice and Community Services, Inc.  |   |
| Subdistrict 8D   | TideWell Hospice, Inc.   |   |
| Subdistrict 9A   | VNA Hospice of Indian River County, Inc.   |   |
| Subdistrict 9B   | Hospice of Martin & St. Lucie, Inc., The<br>Hospice of Okeechobee, Incorporated<br>Hospice of the Treasure Coast, Incorporated   |   |
| Subdistrict 9C   | Hospice By The Sea, Inc.<br>Hospice of Palm Beach County, Inc.<br>VITAS Healthcare Corporation of Florida  |   |
| District 10  | Catholic Hospice, Inc.<br>Heartland Hospice Services<br>Hospice By The Sea, Inc.<br>Hospice of Gold Coast Home Health Services<br>Hospice of Palm Beach County, Inc.<br>Seasons Hospice and Palliative Care of Broward Florida, Inc.<br>VITAS Healthcare Corporation of Florida                        |   |
| District 11  | Catholic Hospice, Inc.<br>Compassionate Care Hospice of Florida, Inc.<br>Heartland Hospice Services<br>Hospice Care of South Florida<br>Hospice of the Florida Keys, Inc.<br>Kindred Hospice<br>Seasons Hospice & Palliative Care of Southern Florida, Inc.<br>VITAS Healthcare Corporation of Florida | Bristol Hospice – Miami-Dade, LLC<br>CON #10441 |

## July 2018 Hospice Projections

| <b>Licensed and Certificate of Need Approved Freestanding Hospice Inpatient Bed Inventory</b> |  |   |
|---|--|---|
| <b>Service Area</b>   | <b>Hospice, CON and Number of Licensed Freestanding Inpatient Hospice Beds</b>   | <b>CON Approved Freestanding Inpatient Hospice Beds</b>                           |
| District 1  | Covenant Hospice, Inc.<br>Pensacola, 18 beds   |   |
| Subdistrict 2B  | Big Bend Hospice, Inc.<br>Tallahassee, 12 beds   |   |
| Subdistrict 3A  | Haven Hospice<br>Gainesville, 17 beds<br>Palatka, 18 beds<br>Chiefland, 16 beds<br>Lake City, 16 beds  |   |
| Subdistrict 3B  | Hospice of Marion County, Inc.<br>Summerfield, 16 beds (N#140010 – 8 beds delicensed 2/3/14)<br>110 <sup>th</sup> Street, Ocala, 24 beds<br>2897 SE 62 <sup>nd</sup> Street, Ocala, 8 beds<br>2895 SE 62 <sup>nd</sup> Street, Ocala, 8 beds |   |
| Subdistrict 3C  | Hospice of Citrus County, Inc.<br>Lecanto, 16 beds<br>Hernando Pasco Hospice, Inc.<br>Lecanto, 8 beds (Delicensed 9/29/2016)   |   |
| Subdistrict 3D  | HPH Hospice<br>Brooksville, 48 beds  |   |
| Subdistrict 3E  | Cornerstone Hospice and Palliative Care Inc<br>Tavares, 6 beds<br>Lady Lake, 12 beds<br>Clermont, 10 beds<br>Sumterville, 8 beds   |   |
| Subdistrict 4A  | Community Hospice of Northeast Florida, Inc.<br>Sunbeam, Jacksonville, 38 beds<br>Ramona, Jacksonville, 16 beds<br>Worrall Way, Jacksonville, 16 beds<br>Haven Hospice<br>Orange Park, 18 beds   | North Central Florida Hospice, Inc. d/b/a<br>Haven Hospice<br>CON #10371, 24 beds |



## July 2018 Hospice Projections

| <b>Licensed and Certificate of Need Approved Freestanding Hospice<br/>Inpatient Bed Inventory</b> |   |   |
|---|---|---|
| <b>Service Area</b>   | <b>Hospice, CON and Number of Licensed<br/>Freestanding Inpatient Hospice Beds</b>  | <b>CON Approved Freestanding Inpatient<br/>Hospice Beds</b>     |
| Subdistrict 4B  | Florida Hospital HospiceCare<br>Palm Coast, 8 beds<br>Halifax Health Hospice of Volusia/Flagler<br>Port Orange, 16 beds<br>Orange City, 18 beds<br>Edgewater, 12 beds<br>Ormond Beach, 12<br>(CON #10134, Licensed 4/17/15) |   |
| Subdistrict 5A  | Gulfside Regional Hospice, Inc.<br>Zephyrhills, 12 beds<br>HPH Hospice<br>New Port Richey, 48 beds<br>Dade City, 32 beds<br>Hudson, 7 beds  |   |
| Subdistrict 5B  | Suncoast Hospice<br>Pinellas Park, 50 beds<br>Palm Harbor, 30 beds  |   |
| Subdistrict 6A  | LifePath Hospice, Inc.<br>Temple Terrace, 24 beds<br>Ruskin, 24 beds  |   |
| Subdistrict 6B  | Good Shepherd Hospice<br>Auburndale, 12 beds<br>Lakeland, 16 beds<br>Sebring, 16 beds   |   |
| Subdistrict 6C  | TideWell Hospice, Inc.<br>Bradenton, 14 beds<br>Palmetto, 6 beds  | Tidewell Hospice, Inc.<br>CON #10382, 12 beds                   |
| Subdistrict 7A  | Hospice of Health First, Inc.<br>Palm Bay, 16 beds<br>Hospice of St. Francis, Inc.<br>Titusville, 12 beds<br>Wuesthoff Brevard Hospice and Palliative<br>Care<br>Rockledge, 12 beds   | VITAS Healthcare Corporation of Florida,<br>CON #10419, 14 beds |
| Subdistrict 7C  | Hospice of the Comforter, Inc.<br>Altamonte Springs, 16 beds  |   |
| Subdistrict 8A  | TideWell Hospice, Inc.<br>Arcadia, 8 beds<br>North Access Road, Port Charlotte, 7 beds<br>Veronica Street, Port Charlotte, 12 beds  |   |

## July 2018 Hospice Projections

| <b>Licensed and Certificate of Need Approved Freestanding Hospice<br/>Inpatient Bed Inventory</b> |   |   |
|---|---|---|
| <b>Service Area</b>   | <b>Hospice, CON and Number of Licensed<br/>Freestanding Inpatient Hospice Beds</b>  | <b>CON Approved Freestanding Inpatient<br/>Hospice Beds</b>   |
| Subdistrict 8B  | Avow Hospice, Inc.<br>Naples, 20 beds   |   |
| Subdistrict 8C  | Hope Hospice and Community Services,<br>Inc.<br>Fort Myers, 16 beds<br>Cape Coral, 36 beds<br>Bonita Springs, 24 beds<br>Lehigh Acres, 16 beds                                  |   |
| Subdistrict 8D  | TideWell Hospice, Inc.<br>Sarasota, 12 beds<br>Venice, 6 beds   |   |
| Subdistrict 9A  | VNA Hospice of Indian River County, Inc.<br>Vero Beach, 12 beds   |   |
| Subdistrict 9B  | Hospice of Martin & St. Lucie, Inc., The<br>Stuart, 16 beds<br>Hospice of Okeechobee, Inc.<br>Okeechobee, 2 beds<br>Hospice of the Treasure Coast, Inc.<br>Fort Pierce, 16 beds |   |
| Subdistrict 9C  | Hospice By The Sea, Inc.<br>Boca Raton, 30 beds<br>Hospice of Palm Beach County, Inc.<br>West Palm Beach, 36 beds   | VITAS Healthcare Corporation of Florida<br>CON #10174, 8 beds |
| District 11   | Catholic Hospice, Inc.<br>Hialeah, 13 beds  |   |

## Hospice Program Need Methodology

$$\text{Net Need} = \text{HPH} - \text{HP} \geq 350$$

**HPH is the projected number of hospice admissions in the service area during the 12-month period beginning at the planning horizon.**

HPH is the sum of  $(\text{U65C} \times \text{P1}) + (\text{65C} \times \text{P2}) + (\text{U65NC} \times \text{P3}) + (\text{65NC} \times \text{P4})$ , where:

**U65C is the projected number of service area resident cancer deaths under age 65.** U65C is calculated by dividing the current annual number of cancer deaths under age 65 by the current annual total of resident deaths, and multiplying the result by the service area's projected annual total of resident deaths at the planning horizon.

**P1 is the projected proportion of U65C who will be hospice patients.** P1 is calculated by dividing the current 12-month statewide total of hospice admissions under age 65 with cancer by the current statewide total of deaths under age 65 from cancer.

**65C is the projected number of service area resident cancer deaths age 65 and over.** 65C is calculated by dividing the current annual number of cancer deaths age 65 and over by the current annual total of resident deaths, and multiplying the result by the service area's projected annual total of resident deaths at the planning horizon.

**P2 is the projected proportion of 65C who will be hospice patients.** P2 is calculated by dividing the current 12-month statewide total of hospice admissions age 65 and over with cancer by the current statewide total of deaths age 65 and over from cancer.

**U65NC is the projected number of service area resident deaths under age 65 from all causes except cancer.**

U65NC is calculated by dividing the current annual number of deaths under age 65 from all causes except cancer by the current annual total of resident deaths, and multiplying the result by the service area's projected annual total of resident deaths at the planning horizon.

**P3 is the projected proportion of U65NC who will be hospice patients.** P3 is calculated by dividing the current 12-month statewide total of hospice admissions under age 65 with diagnoses other than cancer by the current statewide total of deaths under age 65 from causes other than cancer.

**65NC is the projected number of service area resident deaths age 65 and over from all causes except cancer.**

65NC is calculated by dividing the current annual number of deaths age 65 and over from all causes except cancer by the current annual total of resident deaths, and multiplying the result by the service area's projected annual total of resident deaths at the planning horizon.

**P4 is the projected proportion of 65NC who will be hospice patients.** P4 is calculated by dividing the current 12-month statewide total of hospice admissions age 65 and over with diagnoses other than cancer by the current statewide total of deaths age 65 and over from causes other than cancer.

**HP is the number of patients admitted to hospice programs serving an area during the most recent 12-month period, as defined by rule.**

**350 is the targeted minimum 12-month total of patients admitted to a hospice program.**

Regardless of numeric need shown under the above formula, the agency shall not normally approve a new hospice program for a service area unless all hospice programs serving that area have been licensed and were operational for at least 2 years as of 3 weeks prior to publication of the fixed need pool. The agency will not normally approve another hospice program for any service area that has an approved hospice program that is not yet licensed.

## July 2018 Hospice Projections

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| <p><b>Florida Hospice Program Need Projections</b><br/> <b>July 2018 Planning Horizon</b></p> |
|---|

| Service Area   | Licensed Programs | Approved Programs | Net Need |
|----------------|-------------------|-------------------|----------|
| District 1     | 4                 | 0                 | 0        |
| Subdistrict 2A | 2                 | 0                 | 0        |
| Subdistrict 2B | 2                 | 0                 | 0        |
| Subdistrict 3A | 2                 | 1                 | 0        |
| Subdistrict 3B | 2                 | 0                 | 0        |
| Subdistrict 3C | 2                 | 0                 | 0        |
| Subdistrict 3D | 1                 | 0                 | 0        |
| Subdistrict 3E | 2                 | 1                 | 0        |
| Subdistrict 4A | 4                 | 0                 | 0        |
| Subdistrict 4B | 5                 | 0                 | 0        |
| Subdistrict 5A | 2                 | 0                 | 0        |
| Subdistrict 5B | 1                 | 1                 | 0        |
| Subdistrict 6A | 1                 | 1                 | 0        |
| Subdistrict 6B | 4                 | 0                 | 0        |
| Subdistrict 6C | 1                 | 0                 | 0        |
| Subdistrict 7A | 4                 | 0                 | 0        |
| Subdistrict 7B | 5                 | 0                 | 0        |
| Subdistrict 7C | 2                 | 0                 | 0        |
| Subdistrict 8A | 1                 | 0                 | 0        |
| Subdistrict 8B | 2                 | 0                 | 0        |
| Subdistrict 8C | 1                 | 0                 | 0        |
| Subdistrict 8D | 1                 | 0                 | 0        |
| Subdistrict 9A | 1                 | 0                 | 0        |
| Subdistrict 9B | 3                 | 0                 | 0        |
| Subdistrict 9C | 3                 | 0                 | 0        |
| District 10    | 7                 | 0                 | 0        |
| District 11    | 8                 | 1                 | 0        |
| <b>Total</b>   | <b>73</b>         | <b>5</b>          | <b>0</b> |

# July 2018 Hospice Projections

## CURRENT AND PROJECTED RESIDENT DEATHS FOR HOSPICE SERVICE AREAS

| Service Area | County     | RESIDENT DEATHS |        |        | POPULATION* |           |           | 3-Year Average Death Rate | POPULATION* 01/01/19 | PROJECTED DEATHS 07/18-06/19 |
|--------------|------------|-----------------|--------|--------|-------------|-----------|-----------|---------------------------|----------------------|------------------------------|
|              |            | 2013            | 2014   | 2015   | 7/1/13      | 7/1/14    | 7/1/15    |                           |                      |                              |
|              |            |                 |        |        |             |           |           |                           | PT                   |                              |
| 1            | ESCAMBIA   | 3,125           | 3,187  | 3,311  | 301,514     | 302,421   | 303,056   |                           | 306,784              |                              |
| 1            | OKALOOSA   | 1,583           | 1,679  | 1,839  | 188,427     | 189,540   | 191,274   |                           | 196,474              |                              |
| 1            | SANTA ROSA | 1,309           | 1,251  | 1,343  | 157,955     | 160,506   | 163,233   |                           | 174,090              |                              |
| 1            | WALTON     | 568             | 578    | 576    | 57,998      | 59,246    | 60,814    |                           | 66,401               |                              |
|              |            | 6,585           | 6,695  | 7,069  | 705,894     | 711,713   | 718,377   | 0.009527                  | 743,749              | 7,086                        |
| 2A           | BAY        | 1,808           | 1,897  | 1,866  | 170,139     | 171,761   | 173,813   |                           | 180,573              |                              |
| 2A           | CALHOUN    | 150             | 175    | 161    | 14,632      | 14,728    | 14,860    |                           | 15,253               |                              |
| 2A           | GULF       | 154             | 195    | 172    | 16,141      | 16,203    | 16,216    |                           | 16,348               |                              |
| 2A           | HOLMES     | 250             | 248    | 273    | 20,032      | 20,083    | 20,159    |                           | 20,497               |                              |
| 2A           | JACKSON    | 562             | 592    | 629    | 50,240      | 50,337    | 50,334    |                           | 50,750               |                              |
| 2A           | WASHINGTON | 263             | 278    | 288    | 24,775      | 24,925    | 25,238    |                           | 26,060               |                              |
|              |            | 3,187           | 3,385  | 3,389  | 295,959     | 298,037   | 300,620   | 0.011134                  | 309,481              | 3,446                        |
| 2B           | FRANKLIN   | 128             | 149    | 126    | 11,574      | 11,623    | 11,666    |                           | 11,675               |                              |
| 2B           | GADSDEN    | 496             | 445    | 468    | 47,701      | 48,080    | 48,383    |                           | 49,083               |                              |
| 2B           | JEFFERSON  | 147             | 153    | 156    | 14,582      | 14,654    | 14,707    |                           | 15,010               |                              |
| 2B           | LEON       | 1,781           | 1,750  | 1,760  | 278,715     | 280,981   | 283,980   |                           | 293,585              |                              |
| 2B           | LIBERTY    | 51              | 79     | 57     | 8,488       | 8,634     | 8,844     |                           | 9,199                |                              |
| 2B           | MADISON    | 229             | 242    | 234    | 19,438      | 19,514    | 19,537    |                           | 19,728               |                              |
| 2B           | TAYLOR     | 234             | 242    | 253    | 23,033      | 23,137    | 23,280    |                           | 23,718               |                              |
| 2B           | WAKULLA    | 257             | 260    | 245    | 30,940      | 31,353    | 31,867    |                           | 33,545               |                              |
|              |            | 3,323           | 3,320  | 3,299  | 434,471     | 437,976   | 442,264   | 0.007562                  | 455,543              | 3,445                        |
| 3A           | ALACHUA    | 1,799           | 1,832  | 1,882  | 248,495     | 250,697   | 253,202   |                           | 262,415              |                              |
| 3A           | BRADFORD   | 292             | 288    | 300    | 27,300      | 27,460    | 27,528    |                           | 28,086               |                              |
| 3A           | COLUMBIA   | 783             | 778    | 752    | 67,517      | 68,146    | 69,145    |                           | 71,982               |                              |
| 3A           | DIXIE      | 211             | 234    | 230    | 16,280      | 16,443    | 16,675    |                           | 17,353               |                              |
| 3A           | GILCHRIST  | 184             | 183    | 203    | 16,887      | 17,024    | 17,246    |                           | 17,963               |                              |
| 3A           | HAMILTON   | 138             | 153    | 143    | 14,458      | 14,535    | 14,784    |                           | 15,147               |                              |
| 3A           | LAFAYETTE  | 75              | 58     | 68     | 8,620       | 8,687     | 8,797     |                           | 9,104                |                              |
| 3A           | LEVY       | 495             | 532    | 554    | 40,370      | 40,822    | 41,432    |                           | 43,543               |                              |
| 3A           | PUTNAM     | 933             | 985    | 966    | 72,559      | 72,611    | 72,840    |                           | 73,252               |                              |
| 3A           | SUWANNEE   | 513             | 576    | 572    | 43,932      | 44,373    | 44,973    |                           | 46,885               |                              |
| 3A           | UNION      | 221             | 223    | 253    | 15,511      | 15,793    | 16,141    |                           | 16,565               |                              |
|              |            | 5,644           | 5,842  | 5,923  | 571,929     | 576,591   | 582,763   | 0.010056                  | 602,295              | 6,056                        |
| 3B           | MARION     | 4,716           | 4,621  | 4,801  | 335,973     | 341,652   | 348,762   | 0.013775                  | 372,352              | 5,129                        |
| 3C           | CITRUS     | 2,338           | 2,565  | 2,546  | 140,668     | 142,172   | 144,345   | 0.017437                  | 150,958              | 2,632                        |
| 3D           | HERNANDO   | 2,456           | 2,437  | 2,599  | 174,287     | 177,315   | 181,190   | 0.014062                  | 193,821              | 2,725                        |
| 3E           | LAKE       | 3,565           | 3,722  | 3,985  | 304,645     | 311,196   | 318,884   |                           | 346,395              |                              |
| 3E           | SUMTER     | 1,404           | 1,530  | 1,694  | 106,305     | 110,677   | 114,944   |                           | 132,005              |                              |
|              |            | 4,969           | 5,252  | 5,679  | 410,950     | 421,873   | 433,828   | 0.012553                  | 478,400              | 6,005                        |
| 4A           | BAKER      | 228             | 213    | 236    | 26,910      | 27,250    | 27,744    |                           | 29,148               |                              |
| 4A           | CLAY       | 1,589           | 1,564  | 1,722  | 193,367     | 197,041   | 201,895   |                           | 217,501              |                              |
| 4A           | DUVAL      | 7,630           | 7,519  | 7,815  | 877,745     | 884,814   | 892,770   |                           | 923,346              |                              |
| 4A           | NASSAU     | 753             | 756    | 777    | 74,973      | 76,324    | 77,834    |                           | 83,628               |                              |
| 4A           | ST. JOHNS  | 1,639           | 1,790  | 1,877  | 203,073     | 209,352   | 216,012   |                           | 241,320              |                              |
|              |            | 11,839          | 11,842 | 12,427 | 1,376,068   | 1,394,781 | 1,416,255 | 0.008624                  | 1,494,943            | 12,892                       |
| 4B           | FLAGLER    | 1,162           | 1,226  | 1,224  | 98,320      | 101,680   | 106,093   |                           | 120,187              |                              |
| 4B           | VOLUSIA    | 6,347           | 6,695  | 6,885  | 499,647     | 503,179   | 507,633   |                           | 523,892              |                              |
|              |            | 7,509           | 7,921  | 8,109  | 597,967     | 604,859   | 613,726   | 0.012958                  | 644,079              | 8,346                        |

\*Population estimates published February 2015

# July 2018 Hospice Projections

## CURRENT AND PROJECTED RESIDENT DEATHS FOR HOSPICE SERVICE AREAS

| Service Area | County       |         |         |         | POPULATION* |            |            | 3-Year Average Death Rate | POPULATION* 01/01/19 | PROJECTED DEATHS 07/18-06/19 |
|--------------|--------------|---------|---------|---------|-------------|------------|------------|---------------------------|----------------------|------------------------------|
|              |              | 2013    | 2014    | 2015    | 7/1/13      | 7/1/14     | 7/1/15     |                           |                      |                              |
|              |              |         |         |         |             |            |            |                           | PT                   |                              |
| 5A           | PASCO        | 5,574   | 5,674   | 5,891   | 475,421     | 484,641    | 495,425    | 0.011775                  | 533,000              | 6,276                        |
| 5B           | PINELLAS     | 11,340  | 11,490  | 11,658  | 927,732     | 928,733    | 927,834    | 0.012387                  | 930,141              | 11,521                       |
| 6A           | HILLSBOROUGH | 9,740   | 9,950   | 10,319  | 1,281,623   | 1,302,861  | 1,325,601  | 0.007675                  | 1,413,563            | 10,849                       |
| 6B           | HARDEE       | 180     | 227     | 201     | 27,666      | 27,683     | 27,765     |                           | 27,938               |                              |
| 6B           | HIGHLANDS    | 1,480   | 1,425   | 1,422   | 99,206      | 100,034    | 101,163    |                           | 104,769              |                              |
| 6B           | POLK         | 6,053   | 6,399   | 6,652   | 616,245     | 626,232    | 637,222    |                           | 677,291              |                              |
|              |              | 7,713   | 8,051   | 8,275   | 743,117     | 753,949    | 766,150    | 0.010622                  | 809,998              | 8,603                        |
| 6C           | MANATEE      | 3,498   | 3,668   | 3,848   | 334,924     | 340,055    | 346,119    | 0.010786                  | 368,076              | 3,970                        |
| 7A           | BREVARD      | 6,481   | 6,693   | 6,945   | 549,466     | 554,279    | 559,975    | 0.012093                  | 581,741              | 7,035                        |
| 7B           | ORANGE       | 7,143   | 7,214   | 7,696   | 1,209,603   | 1,233,793  | 1,258,033  |                           | 1,358,222            |                              |
| 7B           | OSCEOLA      | 1,943   | 1,958   | 2,078   | 290,415     | 299,457    | 309,494    |                           | 347,173              |                              |
|              |              | 9,086   | 9,172   | 9,774   | 1,500,018   | 1,533,250  | 1,567,527  | 0.006093                  | 1,705,395            | 10,391                       |
| 7C           | SEMINOLE     | 2,976   | 3,197   | 3,351   | 431,922     | 436,021    | 440,915    | 0.007277                  | 458,907              | 3,339                        |
| 8A           | CHARLOTTE    | 2,355   | 2,410   | 2,582   | 163,753     | 164,927    | 166,773    |                           | 172,369              |                              |
| 8A           | DESOTO       | 297     | 274     | 343     | 34,380      | 34,440     | 34,530     |                           | 34,908               |                              |
|              |              | 2,652   | 2,684   | 2,925   | 198,133     | 199,367    | 201,303    | 0.013796                  | 207,277              | 2,860                        |
| 8B           | COLLIER      | 2,909   | 3,062   | 3,151   | 334,695     | 340,146    | 346,805    | 0.008929                  | 370,693              | 3,310                        |
| 8C           | GLADES       | 108     | 91      | 134     | 12,674      | 12,786     | 12,930     |                           | 13,348               |                              |
| 8C           | HENDRY       | 285     | 282     | 278     | 37,803      | 37,935     | 38,185     |                           | 38,848               |                              |
| 8C           | LEE          | 6,216   | 6,489   | 6,832   | 645,463     | 659,800    | 678,541    |                           | 738,660              |                              |
|              |              | 6,609   | 6,862   | 7,244   | 695,940     | 710,521    | 729,656    | 0.009698                  | 790,856              | 7,669                        |
| 8D           | SARASOTA     | 5,078   | 5,265   | 5,494   | 385,953     | 389,911    | 394,958    | 0.013526                  | 411,786              | 5,570                        |
| 9A           | INDIAN RIVER | 1,802   | 2,033   | 1,966   | 139,815     | 141,746    | 144,432    | 0.013618                  | 152,838              | 2,081                        |
| 9B           | MARTIN       | 1,877   | 1,851   | 1,869   | 148,398     | 150,005    | 151,849    |                           | 157,546              |                              |
| 9B           | OKEECHOBEE   | 415     | 422     | 422     | 39,783      | 39,998     | 40,315     |                           | 41,236               |                              |
| 9B           | ST. LUCIE    | 2,866   | 3,009   | 3,103   | 281,972     | 287,888    | 295,807    |                           | 321,769              |                              |
|              |              | 5,158   | 5,282   | 5,394   | 470,153     | 477,891    | 487,971    | 0.011026                  | 520,551              | 5,740                        |
| 9C           | PALM BEACH   | 13,515  | 13,922  | 14,431  | 1,348,621   | 1,362,383  | 1,378,479  | 0.010238                  | 1,438,569            | 14,728                       |
| 10           | BROWARD      | 14,144  | 14,344  | 14,654  | 1,787,317   | 1,796,314  | 1,805,397  | 0.008006                  | 1,842,766            | 14,752                       |
| 11           | MIAMI-DADE   | 18,440  | 18,846  | 19,395  | 2,589,323   | 2,615,410  | 2,642,231  |                           | 2,749,133            |                              |
| 11           | MONROE       | 664     | 691     | 781     | 73,651      | 73,584     | 73,268     |                           | 72,823               |                              |
|              |              | 19,104  | 19,537  | 20,176  | 2,662,974   | 2,688,994  | 2,715,499  | 0.007291                  | 2,821,956            | 20,574                       |
| **           | UNKNOWN      | 69      | 272     | 151     |             |            |            |                           |                      |                              |
|              | STATE        | 181,328 | 185,038 | 191,488 | 19,311,990  | 19,548,031 | 19,816,176 | 0.009507                  | 20,803,734           | 197,030                      |

\*Population estimates published February 2015

\*\* Deaths whose County of Residence could not be determined.

# July 2018 Hospice Projections

## CURRENT AND PROJECTED RESIDENT DEATHS BY CAUSE AND AGE FOR HOSPICE SERVICE AREAS

| Service Area | County     | RESIDENT DEATHS IN 2015 |                       |                 |                    |                |                   | PROJECTED DEATHS 07/18-6/19 |                 |                    |                |                   |
|--------------|------------|-------------------------|-----------------------|-----------------|--------------------|----------------|-------------------|-----------------------------|-----------------|--------------------|----------------|-------------------|
|              |            | *Total Deaths           | Total with Age Stated | Cancer Under 65 | Cancer 65 and Over | Other Under 65 | Other 65 and Over | Total Deaths                | Cancer Under 65 | Cancer 65 and Over | Other Under 65 | Other 65 and Over |
|              |            |                         | CT                    | u65c            | 65c                | u65nc          | 65nc              | PT                          | U65C            | 65C                | U65NC          | 65NC              |
| 1            | ESCAMBIA   | 3,311                   | 3,311                 | 240             | 498                | 773            | 1,800             |                             |                 |                    |                |                   |
| 1            | OKALOOSA   | 1,839                   | 1,839                 | 117             | 307                | 396            | 1,019             |                             |                 |                    |                |                   |
| 1            | SANTA ROSA | 1,343                   | 1,342                 | 104             | 192                | 317            | 729               |                             |                 |                    |                |                   |
| 1            | WALTON     | 576                     | 576                   | 44              | 85                 | 123            | 324               |                             |                 |                    |                |                   |
|              |            | 7,069                   | 7,068                 | 505             | 1,082              | 1,609          | 3,872             | 7,086                       | 506             | 1,085              | 1,613          | 3,882             |
| 2A           | BAY        | 1,866                   | 1,866                 | 86              | 158                | 517            | 1,105             |                             |                 |                    |                |                   |
| 2A           | CALHOUN    | 161                     | 161                   | 13              | 28                 | 36             | 84                |                             |                 |                    |                |                   |
| 2A           | GULF       | 172                     | 172                   | 10              | 15                 | 36             | 111               |                             |                 |                    |                |                   |
| 2A           | HOLMES     | 273                     | 272                   | 9               | 45                 | 45             | 173               |                             |                 |                    |                |                   |
| 2A           | JACKSON    | 629                     | 629                   | 37              | 95                 | 141            | 356               |                             |                 |                    |                |                   |
| 2A           | WASHINGTON | 288                     | 288                   | 9               | 34                 | 74             | 171               |                             |                 |                    |                |                   |
|              |            | 3,389                   | 3,388                 | 164             | 375                | 849            | 2,000             | 3,446                       | 167             | 381                | 864            | 2,034             |
| 2B           | FRANKLIN   | 126                     | 125                   | 14              | 21                 | 31             | 59                |                             |                 |                    |                |                   |
| 2B           | GADSDEN    | 468                     | 468                   | 42              | 65                 | 124            | 237               |                             |                 |                    |                |                   |
| 2B           | JEFFERSON  | 156                     | 156                   | 14              | 25                 | 30             | 87                |                             |                 |                    |                |                   |
| 2B           | LEON       | 1,760                   | 1,760                 | 115             | 265                | 382            | 998               |                             |                 |                    |                |                   |
| 2B           | LIBERTY    | 57                      | 57                    | 4               | 7                  | 8              | 38                |                             |                 |                    |                |                   |
| 2B           | MADISON    | 234                     | 234                   | 20              | 30                 | 51             | 133               |                             |                 |                    |                |                   |
| 2B           | TAYLOR     | 253                     | 253                   | 22              | 33                 | 54             | 144               |                             |                 |                    |                |                   |
| 2B           | WAKULLA    | 245                     | 245                   | 22              | 47                 | 49             | 127               |                             |                 |                    |                |                   |
|              |            | 3,299                   | 3,298                 | 253             | 493                | 729            | 1,823             | 3,445                       | 264             | 515                | 761            | 1,904             |
| 3A           | ALACHUA    | 1,882                   | 1,882                 | 137             | 310                | 411            | 1,024             |                             |                 |                    |                |                   |
| 3A           | BRADFORD   | 300                     | 300                   | 23              | 39                 | 75             | 163               |                             |                 |                    |                |                   |
| 3A           | COLUMBIA   | 752                     | 752                   | 66              | 113                | 167            | 406               |                             |                 |                    |                |                   |
| 3A           | DIXIE      | 230                     | 230                   | 17              | 42                 | 49             | 122               |                             |                 |                    |                |                   |
| 3A           | GILCHRIST  | 203                     | 203                   | 20              | 38                 | 31             | 114               |                             |                 |                    |                |                   |
| 3A           | HAMILTON   | 143                     | 143                   | 7               | 24                 | 33             | 79                |                             |                 |                    |                |                   |
| 3A           | LAFAYETTE  | 68                      | 68                    | 1               | 17                 | 15             | 35                |                             |                 |                    |                |                   |
| 3A           | LEVY       | 554                     | 554                   | 46              | 107                | 107            | 294               |                             |                 |                    |                |                   |
| 3A           | PUTNAM     | 966                     | 966                   | 74              | 158                | 233            | 501               |                             |                 |                    |                |                   |
| 3A           | SUWANNEE   | 572                     | 572                   | 35              | 90                 | 104            | 343               |                             |                 |                    |                |                   |
| 3A           | UNION      | 253                     | 253                   | 49              | 40                 | 80             | 84                |                             |                 |                    |                |                   |
|              |            | 5,923                   | 5,923                 | 475             | 978                | 1,305          | 3,165             | 6,056                       | 486             | 1,000              | 1,334          | 3,236             |
| 3B           | MARION     | 4,801                   | 4,801                 | 248             | 817                | 738            | 2,998             | 5,129                       | 265             | 873                | 788            | 3,203             |
| 3C           | CITRUS     | 2,546                   | 2,546                 | 139             | 447                | 348            | 1,612             | 2,632                       | 144             | 462                | 360            | 1,666             |
| 3D           | HERNANDO   | 2,599                   | 2,599                 | 135             | 433                | 376            | 1,655             | 2,725                       | 142             | 454                | 394            | 1,735             |
| 3E           | LAKE       | 3,985                   | 3,985                 | 245             | 732                | 558            | 2,450             |                             |                 |                    |                |                   |
| 3E           | SUMTER     | 1,694                   | 1,694                 | 64              | 400                | 151            | 1,079             |                             |                 |                    |                |                   |
|              |            | 5,679                   | 5,679                 | 309             | 1,132              | 709            | 3,529             | 6,005                       | 327             | 1,197              | 750            | 3,732             |
| 4A           | BAKER      | 236                     | 236                   | 12              | 33                 | 55             | 136               |                             |                 |                    |                |                   |
| 4A           | CLAY       | 1,722                   | 1,722                 | 139             | 277                | 364            | 942               |                             |                 |                    |                |                   |
| 4A           | DUVAL      | 7,815                   | 7,815                 | 582             | 1,081              | 2,108          | 4,044             |                             |                 |                    |                |                   |
| 4A           | NASSAU     | 777                     | 777                   | 63              | 134                | 150            | 430               |                             |                 |                    |                |                   |
| 4A           | ST. JOHNS  | 1,877                   | 1,886                 | 141             | 353                | 298            | 1,094             |                             |                 |                    |                |                   |
|              |            | 12,427                  | 12,436                | 937             | 1,878              | 2,975          | 6,646             | 12,892                      | 971             | 1,947              | 3,084          | 6,890             |
| 4B           | FLAGLER    | 1,224                   | 1,224                 | 64              | 236                | 179            | 745               |                             |                 |                    |                |                   |
| 4B           | VOLUSIA    | 6,885                   | 6,884                 | 407             | 1,104              | 1,230          | 4,143             |                             |                 |                    |                |                   |
|              |            | 8,109                   | 8,108                 | 471             | 1,340              | 1,409          | 4,888             | 8,346                       | 485             | 1,379              | 1,450          | 5,031             |

# July 2018 Hospice Projections

## CURRENT AND PROJECTED RESIDENT DEATHS BY CAUSE AND AGE FOR HOSPICE SERVICE AREAS

| Service Area | County       | RESIDENT DEATHS IN 2015 |                       |                 |                    |                |                   | PROJECTED DEATHS 07/18-6/19 |                 |                    |                |                   |
|--------------|--------------|-------------------------|-----------------------|-----------------|--------------------|----------------|-------------------|-----------------------------|-----------------|--------------------|----------------|-------------------|
|              |              | *Total Deaths           | Total with Age Stated | Cancer Under 65 | Cancer 65 and Over | Other Under 65 | Other 65 and Over | Total Deaths                | Cancer Under 65 | Cancer 65 and Over | Other Under 65 | Other 65 and Over |
|              |              | CT                      |                       | u65c            | 65c                | u65nc          | 65nc              | PT                          | U65C            | 65C                | U65NC          | 65NC              |
| 5A           | PASCO        | 5,891                   | 5,891                 | 381             | 957                | 1,073          | 3,480             | 6,276                       | 406             | 1,020              | 1,143          | 3,707             |
| 5B           | PINELLAS     | 11,658                  | 11,658                | 755             | 1,842              | 1,916          | 7,145             | 11,521                      | 746             | 1,820              | 1,893          | 7,061             |
| 6A           | HILLSBOROUGH | 10,319                  | 10,319                | 748             | 1,549              | 2,322          | 5,700             | 10,849                      | 786             | 1,629              | 2,441          | 5,993             |
| 6B           | HARDEE       | 201                     | 201                   | 12              | 28                 | 45             | 116               |                             |                 |                    |                |                   |
| 6B           | HIGHLANDS    | 1,422                   | 1,422                 | 58              | 263                | 146            | 955               |                             |                 |                    |                |                   |
| 6B           | POLK         | 6,652                   | 6,652                 | 423             | 1,075              | 1,284          | 3,870             |                             |                 |                    |                |                   |
|              |              | 8,275                   | 8,275                 | 493             | 1,366              | 1,475          | 4,941             | 8,603                       | 513             | 1,420              | 1,533          | 5,137             |
| 6C           | MANATEE      | 3,848                   | 3,848                 | 217             | 677                | 699            | 2,255             | 3,970                       | 224             | 698                | 721            | 2,326             |
| 7A           | BREVARD      | 6,945                   | 6,945                 | 438             | 1,266              | 1,208          | 4,033             | 7,035                       | 444             | 1,282              | 1,224          | 4,085             |
| 7B           | ORANGE       | 7,696                   | 7,696                 | 570             | 1,185              | 1,860          | 4,081             |                             |                 |                    |                |                   |
| 7B           | OSCEOLA      | 2,078                   | 2,078                 | 160             | 296                | 446            | 1,176             |                             |                 |                    |                |                   |
|              |              | 9,774                   | 9,774                 | 730             | 1,481              | 2,306          | 5,257             | 10,391                      | 776             | 1,574              | 2,452          | 5,589             |
| 7C           | SEMINOLE     | 3,351                   | 3,350                 | 211             | 582                | 605            | 1,952             | 3,339                       | 210             | 580                | 603            | 1,946             |
| 8A           | CHARLOTTE    | 2,582                   | 2,582                 | 131             | 515                | 322            | 1,614             |                             |                 |                    |                |                   |
| 8A           | DESOTO       | 343                     | 343                   | 28              | 66                 | 55             | 194               |                             |                 |                    |                |                   |
|              |              | 2,925                   | 2,925                 | 159             | 581                | 377            | 1,808             | 2,860                       | 155             | 568                | 369            | 1,768             |
| 8B           | COLLIER      | 3,151                   | 3,151                 | 143             | 672                | 394            | 1,942             | 3,310                       | 150             | 706                | 414            | 2,040             |
| 8C           | GLADES       | 134                     | 134                   | 9               | 24                 | 33             | 68                |                             |                 |                    |                |                   |
| 8C           | HENDRY       | 278                     | 278                   | 19              | 39                 | 81             | 139               |                             |                 |                    |                |                   |
| 8C           | LEE          | 6,832                   | 6,832                 | 418             | 1,283              | 1,099          | 4,032             |                             |                 |                    |                |                   |
|              |              | 7,244                   | 7,244                 | 446             | 1,346              | 1,213          | 4,239             | 7,669                       | 472             | 1,425              | 1,284          | 4,488             |
| 8D           | SARASOTA     | 5,494                   | 5,494                 | 284             | 1,061              | 663            | 3,486             | 5,570                       | 288             | 1,076              | 672            | 3,534             |
| 9A           | INDIAN RIVER | 1,966                   | 1,965                 | 104             | 367                | 239            | 1,255             | 2,081                       | 110             | 389                | 253            | 1,329             |
| 9B           | MARTIN       | 1,869                   | 1,869                 | 78              | 383                | 197            | 1,211             |                             |                 |                    |                |                   |
| 9B           | OKEECHOBEE   | 422                     | 422                   | 34              | 65                 | 102            | 221               |                             |                 |                    |                |                   |
| 9B           | ST. LUCIE    | 3,103                   | 3,103                 | 171             | 590                | 551            | 1,791             |                             |                 |                    |                |                   |
|              |              | 5,394                   | 5,394                 | 283             | 1,038              | 850            | 3,223             | 5,740                       | 301             | 1,105              | 905            | 3,430             |
| 9C           | PALM BEACH   | 14,431                  | 14,431                | 724             | 2,616              | 2,123          | 8,968             | 14,728                      | 739             | 2,670              | 2,167          | 9,153             |
| 10           | BROWARD      | 14,654                  | 14,653                | 966             | 2,382              | 2,742          | 8,563             | 14,752                      | 973             | 2,398              | 2,761          | 8,621             |
| 11           | MIAMI-DADE   | 19,395                  | 19,394                | 1,185           | 3,014              | 3,466          | 11,729            |                             |                 |                    |                |                   |
| 11           | MONROE       | 781                     | 781                   | 65              | 115                | 195            | 406               |                             |                 |                    |                |                   |
|              |              | 20,176                  | 20,175                | 1,250           | 3,129              | 3,661          | 12,135            | 20,574                      | 1,275           | 3,191              | 3,733          | 12,375            |
| <b>STATE</b> |              | <b>191,488</b>          | <b>191,338</b>        | <b>11,968</b>   | <b>31,887</b>      | <b>34,913</b>  | <b>112,570</b>    | <b>197,030</b>              | <b>12,325</b>   | <b>32,844</b>      | <b>35,966</b>  | <b>115,895</b>    |
|              |              |                         |                       | <b>Tu65c</b>    | <b>T65c</b>        | <b>Tu65nc</b>  | <b>T65nc</b>      |                             |                 |                    |                |                   |

\*Total Deaths include: 141 whose county of residence could not be determined and  
12 whose age at death was not provided



# July 2018 Hospice Projections

## HOSPICE NEED PROJECTIONS FOR THE JULY 2018 PLANNING HORIZON

| Service Area | PROJECTED DEATHS 07/18-6/19 |                    |                    |                       | PROJECTED HOSPICE PATIENTS 07/18-6/19 |                    |                      |                       |                   | CURRENT HOSPICE PATIENTS 1/16-12/16 (1) | Projected minus Current | Hospice Program Licensed Less Than 2 Years | Approved Hospice Program | NET NEED |
|--------------|-----------------------------|--------------------|--------------------|-----------------------|---------------------------------------|--------------------|----------------------|-----------------------|-------------------|---|-------------------------|--|--------------------------|----------|
|              | Cancer Under 65             | Cancer 65 and Over | All Other Under 65 | All Other 65 and Over | Cancer Under 65                       | Cancer 65 and Over | All Other Under 65   | All Other 65 and Over | Total 7/18 - 6/19 |   |                         |  |                          |          |
|              | <b>U65C</b>                 | <b>65C</b>         | <b>U65NC</b>       | <b>65NC</b>           | <b>U65C x 0.888</b>                   | <b>65C x 0.973</b> | <b>U65NC x 0.251</b> | <b>65NC x 0.697</b>   | <b>(HPH)</b>      | <b>(HP)</b>                             |                         |  |                          |          |
| 1            | 506                         | 1,085              | 1,613              | 3,882                 | 449                                   | 1,056              | 405                  | 2,706                 | 4,616             | 4,118                                   | 498                     | 1  |                          |          |
| 2A           | 167                         | 381                | 864                | 2,034                 | 148                                   | 371                | 217                  | 1,418                 | 2,154             | 2,394                                   | -240                    |  |                          |          |
| 2B           | 264                         | 515                | 761                | 1,904                 | 234                                   | 501                | 191                  | 1,327                 | 2,253             | 1,943                                   | 310                     |  |                          |          |
| 3A           | 486                         | 1,000              | 1,334              | 3,236                 | 432                                   | 973                | 335                  | 2,255                 | 3,995             | 3,392                                   | 603                     | 1  |                          |          |
| 3B           | 265                         | 873                | 788                | 3,203                 | 235                                   | 849                | 198                  | 2,232                 | 3,514             | 3,241                                   | 273                     |  |                          |          |
| 3C           | 144                         | 462                | 360                | 1,666                 | 128                                   | 450                | 90                   | 1,161                 | 1,829             | 1,644                                   | 185                     |  |                          |          |
| 3D           | 142                         | 454                | 394                | 1,735                 | 126                                   | 442                | 99                   | 1,209                 | 1,876             | 1,648                                   | 228                     |  |                          |          |
| 3E           | 327                         | 1,197              | 750                | 3,732                 | 290                                   | 1,165              | 188                  | 2,601                 | 4,244             | 3,760                                   | 484                     | 1  |                          |          |
| 4A           | 971                         | 1,947              | 3,084              | 6,890                 | 862                                   | 1,895              | 774                  | 4,802                 | 8,333             | 8,150                                   | 183                     |  |                          |          |
| 4B           | 485                         | 1,379              | 1,450              | 5,031                 | 431                                   | 1,342              | 364                  | 3,507                 | 5,644             | 5,904                                   | -260                    |  |                          |          |
| 5A           | 406                         | 1,020              | 1,143              | 3,707                 | 361                                   | 993                | 287                  | 2,584                 | 4,225             | 3,889                                   | 336                     |  |                          |          |
| 5B           | 746                         | 1,820              | 1,893              | 7,061                 | 663                                   | 1,771              | 475                  | 4,921                 | 7,830             | 7,888                                   | -58                     | 1  |                          |          |
| 6A           | 786                         | 1,629              | 2,441              | 5,993                 | 698                                   | 1,585              | 613                  | 4,177                 | 7,073             | 6,123                                   | 950                     | 1  |                          |          |
| 6B           | 513                         | 1,420              | 1,533              | 5,137                 | 456                                   | 1,382              | 385                  | 3,580                 | 5,803             | 5,470                                   | 333                     | 1  |                          |          |
| 6C           | 224                         | 698                | 721                | 2,326                 | 199                                   | 679                | 181                  | 1,621                 | 2,680             | 2,374                                   | 306                     |  |                          |          |
| 7A           | 444                         | 1,282              | 1,224              | 4,085                 | 394                                   | 1,247              | 307                  | 2,847                 | 4,795             | 4,966                                   | -171                    |  |                          |          |
| 7B           | 776                         | 1,574              | 2,452              | 5,589                 | 689                                   | 1,532              | 615                  | 3,895                 | 6,731             | 7,142                                   | -411                    | 1  |                          |          |
| 7C           | 210                         | 580                | 603                | 1,946                 | 187                                   | 564                | 151                  | 1,356                 | 2,258             | 2,423                                   | -165                    |  |                          |          |
| 8A           | 155                         | 568                | 369                | 1,768                 | 138                                   | 553                | 93                   | 1,232                 | 2,016             | 2,197                                   | -181                    |  |                          |          |
| 8B           | 150                         | 706                | 414                | 2,040                 | 133                                   | 687                | 104                  | 1,422                 | 2,346             | 2,344                                   | 2                       |  |                          |          |
| 8C           | 472                         | 1,425              | 1,284              | 4,488                 | 419                                   | 1,387              | 322                  | 3,128                 | 5,256             | 5,162                                   | 94                      |  |                          |          |
| 8D           | 288                         | 1,076              | 672                | 3,534                 | 256                                   | 1,047              | 169                  | 2,463                 | 3,935             | 3,878                                   | 57                      |  |                          |          |
| 9A           | 110                         | 389                | 253                | 1,329                 | 98                                    | 379                | 63                   | 926                   | 1,466             | 1,336                                   | 130                     |  |                          |          |
| 9B           | 301                         | 1,105              | 905                | 3,430                 | 267                                   | 1,075              | 227                  | 2,391                 | 3,960             | 3,871                                   | 89                      |  |                          |          |
| 9C           | 739                         | 2,670              | 2,167              | 9,153                 | 656                                   | 2,598              | 544                  | 6,379                 | 10,177            | 10,426                                  | -249                    |  |                          |          |
| 10           | 973                         | 2,398              | 2,761              | 8,621                 | 864                                   | 2,333              | 693                  | 6,009                 | 9,899             | 10,009                                  | -110                    |  |                          |          |
| 11           | 1,275                       | 3,191              | 3,733              | 12,375                | 1,132                                 | 3,105              | 937                  | 8,625                 | 13,799            | 13,186                                  | 613                     | 1  |                          |          |
| <b>TOTAL</b> | <b>12,325</b>               | <b>32,844</b>      | <b>35,966</b>      | <b>115,895</b>        | <b>10,945</b>                         | <b>31,961</b>      | <b>9,027</b>         | <b>80,774</b>         | <b>132,707</b>    | <b>128,878</b>                          | <b>3,829</b>            |  |                          |          |

(1) The sum of reported monthly admissions from January 2016 through December 2016

# July 2018 Hospice Projections

## HOSPICE ADMISSIONS BY CAUSE AND AGE

| HOSPICE   | ADMISSIONS JANUARY 2016 - DECEMBER 2016 |               |               |                | Number of<br>Nursing<br>Home<br>Patients<br>on 7/1/16 | Number of<br>Private<br>Home<br>Patients<br>on 7/1/16 |
|---|---|---------------|---------------|----------------|---|---|
|   | Cancer                                  | Cancer        | All Other     | All Other      |   |   |
|   | Under<br>65                             | 65 or<br>Over | Under<br>65   | 65 or<br>Over  |   |   |
| AVOW HOSPICE, INC.  | 88                                      | 526           | 54            | 1106           | 40  | 188   |
| BIG BEND HOSPICE, INC.                                      | 178                                     | 378           | 154           | 872            | 53  | 193   |
| CATHOLIC HOSPICE, INC.                                      | 200                                     | 676           | 84            | 1559           | 62  | 307   |
| COMMUNITY HOSPICE OF NORTHEAST FLORIDA, INC.                | 649                                     | 1409          | 475           | 3284           | 368   | 554   |
| COMPASSIONATE CARE HOSPICE (Lake and Sumter)                | 7                                       | 63            | 8             | 184            | 0   | 24  |
| COMPASSIONATE CARE HOSPICE (Hardee, Highlands, Polk)        | 9                                       | 27            | 12            | 174            | 1   | 44  |
| COMPASSIONATE CARE HOSPICE (Miami-Dade, Monroe)             | 8                                       | 50            | 17            | 173            | 0   | 44  |
| CORNERSTONE HOSPICE AND PALLIATIVE CARE INC                 | 657                                     | 1822          | 476           | 4136           | 221   | 715   |
| COVENANT HOSPICE, INC.                                      | 470                                     | 881           | 478           | 2158           | 137   | 462   |
| EMERALD COAST HOSPICE                                       | 166                                     | 432           | 196           | 1568           | 206   | 305   |
| FLORIDA HOSPITAL HOSPICECARE                                | 106                                     | 304           | 106           | 834            | 13  | 50  |
| GENTIVA HOSPICE (Miami-Dade/Flagler/Marion/Monroe/Volusia)  | 153                                     | 173           | 567           | 444            | 58  | 246   |
| GOOD SHEPHERD HOSPICE                                       | 322                                     | 765           | 271           | 1836           | 115   | 306   |
| GULFSIDE REGIONAL HOSPICE, INC.                             | 179                                     | 525           | 157           | 1470           | 53  | 213   |
| HALIFAX HEALTH HOSPICE OF VOLUSIA/FLAGLER                   | 211                                     | 735           | 122           | 1861           | 147   | 299   |
| HAVEN HOSPICE   | 454                                     | 1100          | 363           | 2469           | 181   | 449   |
| HEARTLAND HOME HEALTH CARE AND HOSPICE                      | 13                                      | 34            | 11            | 146            | 20  | 37  |
| HEARTLAND HOSPICE SERVICES (Broward, Miami-Dade, Monroe)    | 50                                      | 199           | 46            | 859            | 58  | 271   |
| HEARTLAND HOSPICE SERVICES (Miami-Dade, Monroe)             | 0                                       | 0             | 0             | 0              | 0   | 0   |
| HOPE HOSPICE AND COMMUNITY SERVICES, INC.                   | 361                                     | 1289          | 293           | 3219           | 184   | 535   |
| HOSPICE BY THE SEA, INC.                                    | 271                                     | 905           | 128           | 2038           | 147   | 436   |
| HOSPICE CARE OF SOUTH FLORIDA                               | 15                                      | 152           | 17            | 673            | 7   | 107   |
| HOSPICE OF CITRUS COUNTY, INC.                              | 126                                     | 791           | 101           | 761            | 86  | 117   |
| HOSPICE OF GOLD COAST HOME HEALTH SERVICES                  | 68                                      | 84            | 101           | 88             | 1   | 10  |
| HOSPICE OF HEALTH FIRST, INC.                               | 131                                     | 403           | 116           | 812            | 23  | 171   |
| HOSPICE OF MARION COUNTY, INC.                              | 176                                     | 610           | 218           | 1899           | 67  | 216   |
| HOSPICE OF MARTIN & ST. LUCIE, INC., THE                    | 203                                     | 689           | 101           | 1518           | 65  | 111   |
| HOSPICE OF OKEECHOBEE, INCORPORATED                         | 23                                      | 62            | 16            | 105            | 0   | 6   |
| HOSPICE OF PALM BEACH COUNTY, INC.                          | 515                                     | 1583          | 415           | 4346           | 242   | 563   |
| HOSPICE OF ST. FRANCIS, INC.                                | 75                                      | 279           | 64            | 655            | 60  | 165   |
| HOSPICE OF THE COMFORTER, INC.                              | 316                                     | 727           | 145           | 1365           | 54  | 225   |
| HOSPICE OF THE FLORIDA KEYS, INC.                           | 37                                      | 77            | 20            | 114            | 10  | 21  |
| HOSPICE OF THE TREASURE COAST, INCORPORATED                 | 90                                      | 326           | 74            | 664            | 43  | 149   |
| HPH HOSPICE   | 317                                     | 893           | 200           | 2054           | 45  | 333   |
| LIFEPATH HOSPICE  | 658                                     | 1453          | 402           | 3610           | 135   | 679   |
| REGENCY HOSPICE OF NORTHWEST FLORIDA, INC.                  | 29                                      | 114           | 56            | 325            | 44  | 86  |
| SAMARITAN CARE HOSPICE OF FLORIDA                           | 23                                      | 31            | 82            | 93             | 27  | 39  |
| SEASONS HOSPICE & PALLIATIVE CARE OF BROWARD FLORIDA, LLC   | 73                                      | 194           | 59            | 507            | 7   | 47  |
| SEASONS HOSPICE & PALLIATIVE CARE OF SOUTHERN FLORIDA, INC. | 69                                      | 447           | 43            | 1325           | 89  | 337   |
| SUNCOAST HOSPICE  | 674                                     | 1881          | 533           | 4800           | 269   | 672   |
| TIDEWELL HOSPICE, INC.                                      | 544                                     | 2286          | 392           | 5227           | 224   | 427   |
| VITAS HEALTHCARE CORPORATION OF FLORIDA (1)                 | 615                                     | 1571          | 716           | 6420           | 546   | 1995  |
| VITAS HEALTHCARE CORPORATION OF FLORIDA (2)                 | 614                                     | 1748          | 338           | 4371           | 335   | 1030  |
| VITAS HEALTHCARE CORPORATION OF FLORIDA (3)                 | 560                                     | 1742          | 429           | 5147           | 424   | 1080  |
| VNA HOSPICE OF INDIAN RIVER COUNTY, INC.                    | 73                                      | 357           | 54            | 852            | 25  | 90  |
| WUESTHOFF BREVARD HOSPICE AND PALLIATIVE CARE               | 54                                      | 235           | 51            | 338            | 23  | 71  |
| <b>TOTAL</b>  | <b>10,630</b>                           | <b>31,028</b> | <b>8,761</b>  | <b>78,459</b>  | <b>4,915</b>  | <b>14,425</b>   |
| <b>FLORIDA RESIDENT DEATHS IN 2015:</b>                     | <b>11,968</b>                           | <b>31,887</b> | <b>34,913</b> | <b>112,570</b> |   |   |

VITAS Healthcare Corporation of Florida has three separate licenses:  
 (1) Baker, Brevard, Clay, Duval, Escambia, Flagler, Hardee, Highlands, Nassau, Okaloosa, Orange, Osceola, Polk, St. Johns, Santa Rosa Seminole, Volusia, & Walton Counties  
 (2) Miami-Dade, Monroe and Collier Counties  
 (3) Palm Beach & Broward Counties

|               |               |               |               |
|---------------|---------------|---------------|---------------|
| P1 =<br>0.888 | P2 =<br>0.973 | P3 =<br>0.251 | P4 =<br>0.697 |
|---------------|---------------|---------------|---------------|

# July 2018 Hospice Projections

## HOSPICE ADMISSIONS BY SERVICE AREA

| SERVICE AREA | HOSPICE   |                   |                   |                   |                     | 12-MONTH TOTAL<br>1/1/16-12/31/16 |
|--------------|---|-------------------|-------------------|-------------------|---------------------|-----------------------------------|
|              |   | 1/1/16<br>3/31/16 | 4/1/16<br>6/30/16 | 7/1/16<br>9/30/16 | 10/1/16<br>12/31/16 |                                   |
| 1            | *COVENANT HOSPICE, INC.   | 612               | 552               | 507               | 527                 | 2,198                             |
| 1            | *EMERALD COAST HOSPICE  | 339               | 373               | 365               | 319                 | 1,396                             |
| 1            | REGENCY HOSPICE OF NORTHWEST FLORIDA, INC.                        | 121               | 140               | 116               | 147                 | 524                               |
|              |   | 1,072             | 1,065             | 988               | 993                 | 4,118                             |
| 2A           | *COVENANT HOSPICE, INC.   | 395               | 357               | 330               | 346                 | 1,428                             |
| 2A           | *EMERALD COAST HOSPICE  | 255               | 251               | 231               | 229                 | 966                               |
|              |   | 650               | 608               | 561               | 575                 | 2,394                             |
| 2B           | BIG BEND HOSPICE, INC.  | 423               | 385               | 383               | 391                 | 1,582                             |
| 2B           | *COVENANT HOSPICE, INC.   | 109               | 90                | 82                | 80                  | 361                               |
|              |   | 532               | 475               | 465               | 471                 | 1,943                             |
| 3A           | *HAVEN HOSPICE  | 754               | 719               | 737               | 789                 | 2,999                             |
| 3A           | *HOSPICE OF CITRUS COUNTY, INC.                                   | 110               | 116               | 98                | 69                  | 393                               |
|              |   | 864               | 835               | 835               | 858                 | 3,392                             |
| 3B           | *GENTIVA HOSPICE f/k/a ODYSSEY HOSPICE                            | 87                | 74                | 91                | 86                  | 338                               |
| 3B           | HOSPICE OF MARION COUNTY, INC.                                    | 792               | 709               | 704               | 698                 | 2,903                             |
|              |   | 879               | 783               | 795               | 784                 | 3,241                             |
| 3C           | *HOSPICE OF CITRUS COUNTY, INC.                                   | 396               | 340               | 308               | 342                 | 1,386                             |
| 3C           | *HPH HOSPICE  | 83                | 72                | 64                | 39                  | 258                               |
|              |   | 479               | 412               | 372               | 381                 | 1,644                             |
| 3D           | *HPH HOSPICE  | 403               | 387               | 413               | 445                 | 1,648                             |
| 3E           | COMPASSIONATE CARE HOSPICE OF LAKE AND SUMTER INC                 | 33                | 56                | 81                | 92                  | 262                               |
| 3E           | *CORNERSTONE HOSPICE & PALLIATIVE CARE INC                        | 963               | 853               | 848               | 834                 | 3,498                             |
|              |   | 996               | 909               | 929               | 926                 | 3,760                             |
| 4A           | COMMUNITY HOSPICE OF NORTHEAST FLORIDA, INC.                      | 1,498             | 1,444             | 1,368             | 1,507               | 5,817                             |
| 4A           | *HAVEN HOSPICE  | 293               | 259               | 324               | 295                 | 1,171                             |
| 4A           | HEARTLAND HOME HEALTH CARE AND HOSPICE                            | 47                | 74                | 46                | 37                  | 204                               |
| 4A           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                          | 190               | 248               | 258               | 262                 | 958                               |
|              |   | 2,028             | 2,025             | 1,996             | 2,101               | 8,150                             |
| 4B           | *FLORIDA HOSPITAL HOSPICECARE                                     | 345               | 309               | 348               | 348                 | 1,350                             |
| 4B           | *GENTIVA HOSPICE f/k/a ODYSSEY HOSPICE                            | 11                | 11                | 9                 | 11                  | 42                                |
| 4B           | HALIFAX HEALTH HOSPICE OF VOLUSIA/FLAGLER                         | 747               | 698               | 680               | 705                 | 2,830                             |
| 4B           | *HAVEN HOSPICE  | 52                | 49                | 61                | 54                  | 216                               |
| 4B           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                          | 386               | 384               | 362               | 334                 | 1,466                             |
|              |   | 1,541             | 1,451             | 1,460             | 1,452               | 5,904                             |
| 5A           | GULFSIDE REGIONAL HOSPICE, INC.                                   | 671               | 530               | 535               | 595                 | 2,331                             |
| 5A           | *HPH HOSPICE  | 437               | 384               | 409               | 328                 | 1,558                             |
|              |   | 1,108             | 914               | 944               | 923                 | 3,889                             |
| 5B           | SUNCOAST HOSPICE  | 2,127             | 2,087             | 1,946             | 1,728               | 7,888                             |
| 6A           | LIFEPATH HOSPICE  | 1,642             | 1,563             | 1,488             | 1,430               | 6,123                             |
| 6B           | COMPASSIONATE CARE HOSPICE OF CENTAL FLORIDA, INC. lic. 5/28/2015 | 55                | 53                | 38                | 76                  | 222                               |
| 6B           | *CORNERSTONE HOSPICE & PALLIATIVE CARE INC                        | 277               | 264               | 267               | 231                 | 1,039                             |
| 6B           | GOOD SHEPHERD HOSPICE   | 836               | 803               | 745               | 810                 | 3,194                             |
| 6B           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                          | 236               | 250               | 255               | 274                 | 1,015                             |
|              |   | 1,404             | 1,370             | 1,305             | 1,391               | 5,470                             |
| 6C           | *TIDEWELL HOSPICE, INC.   | 680               | 562               | 554               | 578                 | 2,374                             |
| 7A           | HOSPICE OF HEALTH FIRST, INC.                                     | 381               | 403               | 338               | 340                 | 1,462                             |
| 7A           | HOSPICE OF ST. FRANCIS, INC.                                      | 263               | 261               | 296               | 253                 | 1,073                             |
| 7A           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                          | 423               | 475               | 438               | 417                 | 1,753                             |
| 7A           | WUESTHOFF HEALTH SYSTEM BREVARD HOSPICE AND PALLIATIVE CARE       | 177               | 171               | 176               | 154                 | 678                               |
|              |   | 1,244             | 1,310             | 1,248             | 1,164               | 4,966                             |

\* Also serves an adjacent service area(s).

# July 2018 Hospice Projections

## HOSPICE ADMISSIONS BY SERVICE AREA

| SERVICE AREA | HOSPICE   |                   |                   |                   |                     | 12-MONTH TOTAL<br>1/1/16-12/31/16 |
|--------------|---|-------------------|-------------------|-------------------|---------------------|-----------------------------------|
|              |   | 1/1/16<br>3/31/16 | 4/1/16<br>6/30/16 | 7/1/16<br>9/30/16 | 10/1/16<br>12/31/16 |                                   |
| 7B           | *CORNERSTONE HOSPICE & PALLIATIVE CARE INC                                | 675               | 619               | 632               | 628                 | 2,554                             |
| 7B           | *HALIFAX HEALTH HOSPICE lic. 6/5/2015                                     | 13                | 23                | 34                | 29                  | 99                                |
| 7B           | *HOSPICE OF THE COMFORTER, INC.   | 351               | 353               | 329               | 314                 | 1,347                             |
| 7B           | SAMARITAN CARE HOSPICE OF FLORIDA   | 57                | 56                | 56                | 60                  | 229                               |
| 7B           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 699               | 777               | 729               | 708                 | 2,913                             |
|              |   | 1,795             | 1,828             | 1,780             | 1,739               | 7,142                             |
| 7C           | *HOSPICE OF THE COMFORTER, INC.   | 292               | 336               | 289               | 289                 | 1,206                             |
| 7C           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 286               | 307               | 336               | 288                 | 1,217                             |
|              |   | 578               | 643               | 625               | 577                 | 2,423                             |
| 8A           | *TIDEWELL HOSPICE, INC.   | 573               | 525               | 538               | 561                 | 2,197                             |
| 8B           | AVOW HOSPICE, INC.  | 505               | 426               | 404               | 439                 | 1,774                             |
| 8B           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 156               | 146               | 125               | 143                 | 570                               |
|              |   | 661               | 572               | 529               | 582                 | 2,344                             |
| 8C           | *HOPE HOSPICE AND COMMUNITY SERVICES, INC.                                | 1,383             | 1,253             | 1,232             | 1,294               | 5,162                             |
| 8D           | *TIDEWELL HOSPICE, INC.   | 1,053             | 930               | 922               | 973                 | 3,878                             |
| 9A           | VNA HOSPICE OF INDIAN RIVER COUNTY, INC.                                  | 342               | 368               | 310               | 316                 | 1,336                             |
| 9B           | HOSPICE OF MARTIN & ST. LUCIE, INC., THE                                  | 456               | 407               | 774               | 874                 | 2,511                             |
| 9B           | HOSPICE OF OKEECHOBEE, INCORPORATED                                       | 54                | 51                | 47                | 54                  | 206                               |
| 9B           | HOSPICE OF THE TREASURE COAST, INCORPORATED                               | 529               | 537               | 88                | 0                   | 1,154                             |
|              |   | 1,039             | 995               | 909               | 928                 | 3,871                             |
| 9C           | *HOSPICE BY THE SEA, INC.   | 503               | 438               | 474               | 463                 | 1,878                             |
| 9C           | *HOSPICE OF PALM BEACH COUNTY, INC.                                       | 1,931             | 1,670             | 1,543             | 1,688               | 6,832                             |
| 9C           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 470               | 400               | 431               | 415                 | 1,716                             |
|              |   | 2,904             | 2,508             | 2,448             | 2,566               | 10,426                            |
| 10           | *CATHOLIC HOSPICE, INC.   | 208               | 190               | 179               | 212                 | 789                               |
| 10           | *HEARTLAND HOSPICE SERVICES   | 83                | 99                | 99                | 112                 | 393                               |
| 10           | *HOSPICE BY THE SEA, INC.   | 392               | 336               | 357               | 379                 | 1,464                             |
| 10           | HOSPICE OF GOLD COAST HOME HEALTH SERVICES                                | 108               | 75                | 93                | 65                  | 341                               |
| 10           | *HOSPICE OF PALM BEACH COUNTY, INC.                                       | 9                 | 4                 | 11                | 3                   | 27                                |
| 10           | *SEASONS HOSPICE & PALLIATIVE CARE OF BROWARD FLORIDA, INC. lic. 1/9/2015 | 171               | 216               | 219               | 227                 | 833                               |
| 10           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 1,665             | 1,526             | 1,520             | 1,451               | 6,162                             |
|              |   | 2,636             | 2,446             | 2,478             | 2,449               | 10,009                            |
| 11           | *CATHOLIC HOSPICE, INC.   | 494               | 451               | 393               | 392                 | 1,730                             |
| 11           | COMPASSIONATE CARE HOSPICE OF FLORIDA, INC.                               | 23                | 52                | 74                | 99                  | 248                               |
| 11           | *GENTIVA HOSPICE f/k/a ODYSSEY HOSPICE                                    | 242               | 277               | 257               | 181                 | 957                               |
| 11           | HEARTLAND HOSPICE SERVICES lic. 6/11/2015, delic. 2/16/2016               | 0                 | 0                 | 0                 | 0                   | 0                                 |
| 11           | *HEARTLAND HOSPICE SERVICES   | 195               | 186               | 199               | 181                 | 761                               |
| 11           | HOSPICE CARE OF SOUTH FLORIDA   | 188               | 239               | 216               | 214                 | 857                               |
| 11           | HOSPICE OF THE FLORIDA KEYS, INC.   | 57                | 77                | 66                | 48                  | 248                               |
| 11           | SEASONS HOSPICE & PALLIATIVE CARE OF SOUTHERN FLORIDA, INC.               | 495               | 455               | 473               | 461                 | 1,884                             |
| 11           | *VITAS HEALTHCARE CORPORATION OF FLORIDA                                  | 1,772             | 1,631             | 1,586             | 1,512               | 6,501                             |
|              |   | 3,466             | 3,368             | 3,264             | 3,088               | 13,186                            |
|              | STATE TOTAL   | 34,079            | 32,192            | 31,334            | 31,273              | 128,878                           |

\* Also serves an adjacent service area(s).