



# Florida Health Care Connections (FX) Executive Steering Committee (ESC)

February 25, 2025

#### Agenda



Торіс	Objective	Speaker(s)	Approx. Duration
Opening Remarks & Roll Call	Review open action items and decisions from last meeting	Arabella Reeves / Brian Meyer / Mike Magnuson	5 minutes
FX Program Updates	<ul> <li>Review status</li> <li>FX SAS advisory workgroup update(s)/recommendation(s)</li> </ul>	Mike Magnuson / Jennifer Elmore	20 minutes
Change Requests & Decisions (includes public comment)	<ul> <li>Change Request- MI-C-0288: Medicaid Enterprise User Provisioning System (MEUPS)</li> <li>Decision- PROGS-D-02: Core Contract Options</li> <li>Decision- PROG-D-0899: FX Strategic &amp; Procurement Roadmaps</li> </ul>	Daymon Jensen Mike Magnuson / Fred Knapp Kimora McConnell	35 minutes
FX Finance & Contracting Updates	<ul> <li>Review financials</li> <li>Review vendor scorecards, reports, and notifications</li> <li>Review contract changes (if applicable)</li> </ul>	Angie McKenny	10 minutes
FX Independent Verification & Validation (IV&V) Assessment	<ul> <li>Review FX Program observations</li> <li>Review findings and recommendations</li> </ul>	Terry Sanderson	10 minutes
Other Items & Closing Remarks	<ul> <li>Review statutory recommendation(s)</li> <li>Review action items</li> <li>Review next meeting date</li> </ul>	Mike Magnuson	10 minutes







# **FX Opening Remarks**

Brian Meyer | FX Executive Sponsor & Medicaid Director | AHCA





# Roll Call

FX@ahca.myflorida.com





# **FX** Program Updates

Mike Magnuson | FX Program Director | AHCA



# FMMIS Transition Integration Project (FTIP) Pilot

Mike Magnuson | FX Program Director | AHCA





# Medicaid Enterprise System (MES) Market Scan

Jennifer Elmore | Deputy Director | North Highland (NH)



#### **8 States Interviewed**

#### Selected based on maturity of MES journey and similar transformation approaches.

- Medicaid modernization efforts show states in various stages with their MES transformations.
- Some states are experiencing longer than anticipated implementation timelines as they incrementally replace legacy systems and others are revising release strategies to align with lessons learned.



#### Florida AHCA reported 4,351,012\* enrolled in Medicaid (November 2024)

#### State Medicaid Profile in Comparison to Florida

				•					
	FL*	AL	GA	NJ	NC	ОН	SD	TN	WI
POPULATION	22.1M	4.9M	10.7M	9.1M	10.5M	11.5M	889K	7M	5.8M
% of Florida	-	22%	49%	41%	47%	52%	4%	31%	26%
MEDICAID ENROLLMENT	3.8M	953K	2M	1.7M	2.8M	2.9M	140K	1.4M	1.2M
% of Florida	-	25%	52%	46%	73%	76%	4%	38%	31%
MEDICAID SPENDING	\$34.6B	\$7.9B	\$16B	\$22.7B	\$19.4B	\$31.9B	\$1.2B	\$12.6B	\$12.1B
% of Florida	-	23%	46%	65%	56%	92%	3%	36%	35%
% MEDICAID Managed Care Organization (MCO)	<b>78</b> %	N/A	<b>73</b> %	100%	61%	86%	N/A	93%**	<b>69</b> %
MES Key Functions/Modules in Implementation	YES	YES	YES	YES	YES	NO	YES	YES	Yes
MES Key Functions/Modules Operational	YES	NO	YES	NO	YES	YES	YES	YES	YES

\*KFF data may differ from FL AHCA data due to lags or reporting methods.

\*\*TN's comprehensive MCO enrollment is listed as missing in the CMS report. The state reported they are 100% Medicaid managed care.

\*\*\*NC's comprehensive MCO enrollment is listed as missing in the CMS report. The state reported they are 75% Medicaid managed care. **Data Source: www.kff.org –** Using most recent data provided under State Health Facts: Medicaid & CHIP.

• US Population, CY2023

• Medicaid Spending FY2023 (October 1, 2022, through September 30, 2023)

Monthly Medicaid/CHIP Enrollment, Sept 2024

Medicaid MCO Enrollment, CY2022







# FX Change Requests & Decisions

Recommendations from FX Program Finance & Contracting Advisory Working Group



#### Change Request (CR)- MI-C-0288: Medicaid Enterprise User Provisioning System (MEUPS) Integration Services/Integration Platform (IS/IP)

Daymon Jensen | IS/IP Program Manager | Accenture



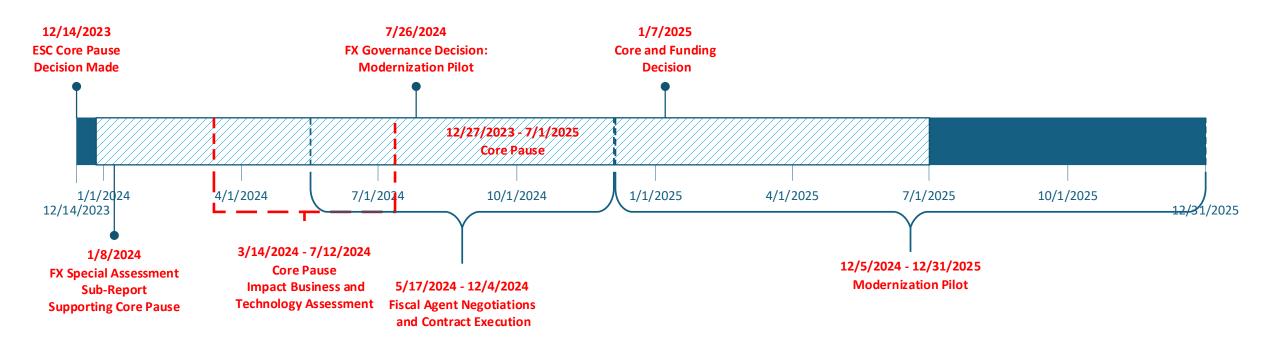


# Decision- PROGS-D-02: Core Contract Options

Mike Magnuson | FX Program Director | AHCA



## **Core Pause Impact Assessment Timeline**







#### **Market Scan Considerations**



- States are adopting incremental modernization strategies to balance innovation with operational stability
- Execute proof-of-concept projects to validate vendor capabilities and readiness for modernization, allowing for adjustments before full-scale implementation
- Adopt a phased, release-based approach for iterative improvements and reduced risk
- States need to query (Request for Information) the vendor community about potential enhancement and innovation options
- Full replacements have been challenging in other states (multi-year implementation delays, contracts terminated, certification delays)



## **Replacement Options FMMIS (Financial)**



- 1. Remove the pause and continue DDI activities with the current Core Vendor in July or later
- 2. Reprocure the Core Module using the NASPO or other procurement option
- 3. Modernize and Modularize FMMIS to minimalize the scope to the claims and encounter engine in the current FMMIS as a standalone module



#### **Replacement Options for FMMIS (Financial) Summary**



Options	Projected Go- Live	Projected Budget	*Legacy Contract Extension/ Amendment Required	Risk to Provider and Recipient Release	Requires Change to 25/26 FX Strategic Roadmap
1. Remove the Pause	May 2027	\$ 267,712,383	Yes	High	Yes
2. Reprocure the Core Module	November 2028	\$ 297,006,354	Yes	Medium	No
3. Modernize and Modularize (Takeover)	December 2027	\$ 258,237,809	No	Low	No

\*Legacy Contract Expires December 31, 2027



## **Recommendation & Next Steps**

- Recommendation
  - Cancel the Core Contract
- Next Steps
  - Revise Legislative Budget Request to remove Core funding (\$13.3M)
  - Revise IV-B
  - Revise federal Advance Planning Document
  - Update the FX Strategic Roadmap
  - Explore procurement options (New System or Takeover) and post Request for Information (RFI)





# Decision-PROG-D-0899: FX Strategic & Procurement Roadmap

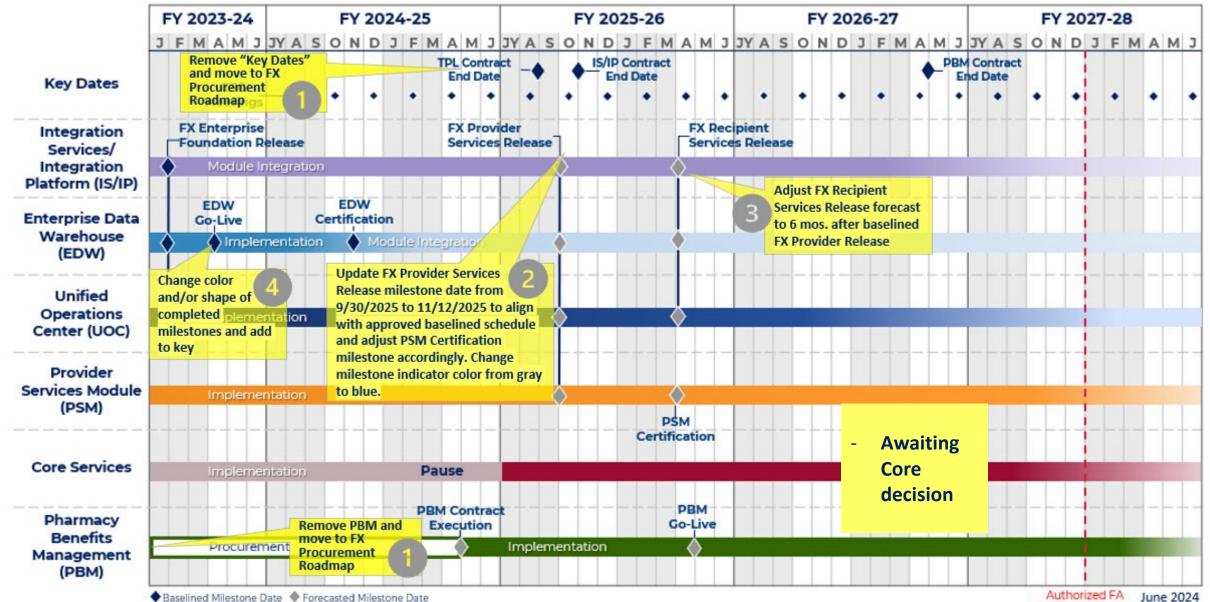
Kimora McConnell | FX Roadmap Manager | North Highland



#### FX Strategic Roadmap – Phase 3

**Proposed Changes to the FX Strategic Roadmap** 





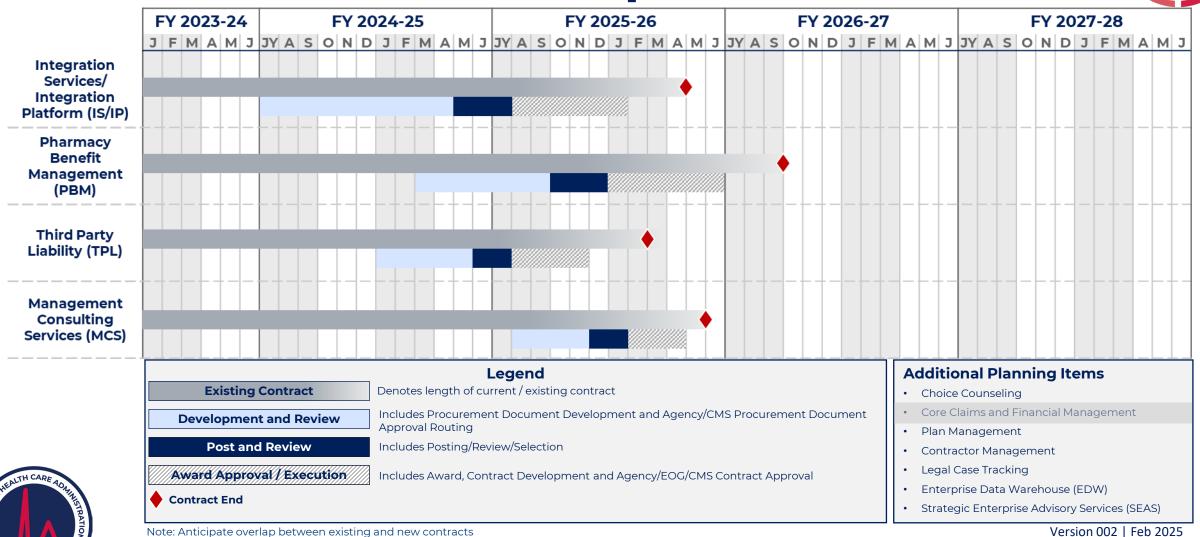
FX-Strategic-Roadmap-240625-100

June 2024 Contract Extension

## **FX Procurement Roadmap**

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# **Public Comment**



# Voting







## **FX Finance & Contracting Updates**

Angie McKenny | FX Contract Manager | AHCA



#### FY 24/25 FX Spend Plan (through December 2024)

Phase	Category	Ар	propriation	Incu	urred To-Date	۷	/ariance
1	Strategic Enterprise Advisory Services	\$	2,000,000	\$	905,096	\$	1,094,904
	Independent Verification and Validation Services	\$	3,230,996	\$	1,615,495	\$	1,615,501
	FX Enterprise Project Services and Hardware/Software Renewals	\$	17,828,703	\$	5,382,640	\$	12,446,063
2	Integration Services/Integration Platform	\$	13,694,981	\$	11,374,969	\$	2,320,012
2	Enterprise Data Warehouse and Data Governance	\$	14,427,660	\$	5,609,662	\$	8,817,998
	Staff Augmentation Subject Matter Expertise and Support Services	\$	7,746,661	\$	4,651,129	\$	3,095,532
7	Provider Module Procurement and Implementation	\$	7,285,601	\$	2,709,825	\$	4,575,776
3	Unified Operations Center Implementation	\$	25,868,222	\$	3,725,237	\$	22,142,985
	Total	\$	92,082,824	\$	35,974,052	\$	56,108,772





#### **3<sup>rd</sup> Quarter Budget Request Summary**

Quarter 3 Budget Amendment Request									
Funding Category	Amount Released to Date	Expected Spend through	Q3 Amount						
		End of Q3	Requested						
FX Enterprise Project Services and Hardware/Software Renewals									
MCTF Federal	\$6,014,149	\$9,940,195	\$3,926,046						
GR State	\$1,040,825	\$1,460,517	\$419,692						
Total	\$7,054,974	\$11,400,712	\$4,345,738						
Integration Services / Integration Platform									
MCTF Federal	\$9,026,680	\$14,540,108	\$5,513,428						
GR State	\$1,866,544	\$2,731,049	\$864,505						
Total	\$10,893,224	\$17,271,157	\$6,377,933						
Enterprise Data Warehou	se and Data Governance								
MCTF Federal	\$4,028,117	\$7,278,394	\$3,250,277						
GR State	\$1,342,706	\$2,229,675	\$886,969						
Total	\$5,370,823	\$9,508,069	\$4,137,246						
Provider Services									
MCTF Federal	\$6,538,141	\$9,975,341	\$3,437,200						
GR State	\$726,461	\$1,108,372	\$381,911						
Total	\$7,264,602	\$11,083,713	\$3,819,111						
<b>Unified Operations Cente</b>	er								
MCTF Federal	\$5,202,387	\$6,707,325	\$1,504,938						
GR State	\$1,264,669	\$745,259	\$0						
Total	\$6,467,056	\$7,452,584	\$1,504,938						
Strategic Enterprise Advis	sory Services								
MCTF Federal	\$900,000	\$1,336,368	\$436,368						
GR State	\$100,000	\$148,486	\$48,486						
Total	\$1,000,000	\$1,484,854	\$484,854						
Independent Verification & Validation Services									
MCTF Federal	\$1,453,949	\$2,180,923	\$726,974						
GR State	\$161,550	\$242,325	\$80,775						
Total	\$1,615,499	\$2,423,248	\$807,749						
Staff Augmentation Subject Matter Expertise (SME) and Support Services									
MCTF Federal	\$3,760,706	\$5,562,320	\$1,801,614						
GR State	\$417,857	\$618,036	\$200,179						
Total	\$4,178,563	\$6,180,356	\$2,001,793						

SFY 2024-2025 Budget	Amount	Expected	Q3 Amount
Quarter 3 (January - March)	Released to	Spend	Requested
	Date	through End	
		of Q3	
FX Enterprise Services & Hardware/Software	\$7,054,974	\$11,400,712	\$4,345,738
Integration Services/Integration Platform	\$10,893,224	\$17,271,157	\$6,377,933
Enterprise Data Warehouse & Data Governance	\$5,370,823	\$9,508,069	\$4,137,246
Provider Services	\$7,264,602	\$11,083,713	\$3,819,111
Unified Operations Center	\$6,467,056	\$7,452,584	\$1,504,938
Strategic Enterprise Advisory Services	\$1,000,000	\$1,484,854	\$484,854
Independent Verification & Validation Services	\$1,615,499	\$2,423,248	\$807,749
Staff Augmentation SME & Support Services	\$4,178,563	\$6,180,356	\$2,001,793
Total	\$43,844,741	\$66,804,693	\$23,479,362

#### Current surplus of State General Revenue (GR) for UOC - \$519,410

FX Program received an initial release of \$1,264,669 General Revenue for the Unified Operations Center (UOC) for the operational phase at 75% Federal Financial Participation (FFP). Since the UOC is still in the design, development, and implementation phase for most services at 90% FFP, the FX Program does not anticipate fully spending the initial GR release for UOC through the end of quarter 3 and requires release of federal Medical Care Trust Funds.



## **FX Contract Amendments Status - Summary**



Vendor	Contract #	Amendment Drafted	Approved by CMS	Routing for Approval	Contract Amendment Executed
SEAS (North Highland)	MED191	100%	~	~	~
IS/IP (Accenture)	MED205	100%	N/A	~	~
EDW (Deloitte)	EXD091	100%	~	~	
<b>UOC</b> (Automated Health Systems)	EXD106	100%		~	
CORE (Gainwell)	EXD110	Not funded by the Legislature for FY 24/25			
<b>PSM</b> (HHS Technology Group)	EXD115	100%	~	~	~
FMMIS (Gainwell)	MED037	100%	~	~	~







# Independent Verification & Validation (IV&V) Assessment

Terry Sanderson | FX IV&V Project Manager | NTT Data





# **Other Items & Closing Remarks**

Brian Meyer | FX Executive Sponsor & Medicaid Director | AHCA





# **Contact Information**

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**Florida Health Care Connections**