

**Florida Health Information Exchange
Pricing Policies and Annual Fees
January 1, 2014***

General Pricing Policy

Fees are set to obtain approximately equal funding for Florida Health Information Exchange (Florida HIE) from providers and payers.

Patient Look-Up (PLU), participant organizations are charged as follows:

- Participant organizations are charged a \$49,000 base annual fee plus a per licensed bed fee of \$14 excluding skilled nursing if on-boarding after July 1, 2014; the base fee is \$39,000 plus a per licensed bed fee of \$14 excluding skilled nursing if on-boarded prior to July 1, 2014
- Participant organizations are charged a PLU maintenance fees of \$25,000 assessed annually starting July 1, 2014
- As applicable, a \$12,000 self-onboarding fee for testing and technical assistance per 100 hours
- Payment of PLU maintenance fees is due from organizations in process of onboarding and base fees plus bed fees are due from organization requesting validation testing for production

Direct Secure Messaging (DSM), participant organizations are charged as follows:

- Health plans are charged an annual fee of \$49,000
- Third party administrators (TPA) are charged an annual fee of \$500 per five (5) accounts
- Health care providers will be charged an annual fee for more than five (5) accounts at \$500 per five (5) accounts starting July 1, 2014

Event Notification Service (ENS), subscribing organizations are charged as follows:

- Health plans are charged an annual fee of \$75,000 per member panel of 50,000 members or less and \$25,000 per each additional member panel of up to 100,000 members
- There is no DSM charge for health plans that are ENS subscribers and pay the ENS fees

Health Information Service Provider (HISP) Trust Service, fees are as follows:

- Participants are charged an annual service fee of \$7,500 for trust services exclusive of DSM
- Trust service participants are charged \$25,000 for up to 15,000 DSM transactions
- Participants may elect a DSM dedicated connection for \$25,000 for up to 15,000 transactions with an annual \$7,500 HISP trust service fee

Start Up Discounts

- Participant organizations will be charged 50% of PLU fees until July 1, 2014
- The PLU base fee is waived for ninety days to participant organizations whose hospitals offer the ENS by October 1, 2014.
- Health plans are charged a DSM fee of \$29,000 until full pricing begins July 1, 2014
- Health plans are charged 50% of the ENS fee until full pricing begins July 1, 2014
- There is no HISP trust service fee (\$7,500) for PLU or ENS participating hospitals connecting as a HISP through July 1, 2014

*Price increases subject to review by stakeholders and approval by the Agency for Health Care Administration; current Florida HIE prices will be posted on Florida HIE website.