

**SCHEDULE 7**

**Nursing Homes**

**PROJECTED REVENUES**

**PROJECTED OPERATING YEAR 1 (ENDING \_\_\_\_\_):**

	SELF PAY	MEDICAID	MEDICAID	MEDICARE	MEDICARE	COMMERCIAL	OTHER	OTHER	OTHER	TOTAL
	Col. 1	Col. 2	HMO Col. 3	Col. 4	HMO Col. 5	INSURANCE Col. 6	MANAGED CARE Col. 7	PAYERS Col. 8	REVENUE Col. 9	Col. 10
1 Routine Services	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
2 Physical Therapy	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
3 Speech Therapy	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
4 Occupational Therapy	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
5 Audiological Therapy	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
6 Medical Supplies	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
7 Pharmacy	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
8 Laboratory	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
9 Radiology	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
10 Other Ancillary	_____	_____	_____	_____	_____	_____	_____	_____	//////////	_____
11 Unrestricted Grants/Donations	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
12 Outpatient Clinic	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
13 Other Nursing Home Revenue	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
14 Charity Allowance	_____	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
15 Contractual Adjustments	//////////	_____	_____	_____	_____	_____	_____	_____	//////////	_____
16 Prior Year Cost Settlements	//////////	_____	_____	_____	_____	//////////	//////////	//////////	//////////	_____
17 <b>TOTAL NURSING HOME REVENUE</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
18 Restricted Grants/Donations	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
19 <b>NON NURSING HOME REVENUES</b>	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	//////////	_____
20 <b>TOTAL REVENUE</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
21 % of Nursing Home Revenue	_____	_____	_____	_____	_____	_____	_____	_____	_____	100%
22 <b>TOTAL ADMISSIONS</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
23 <b>TOTAL PATIENT DAYS</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
24 % of Total Patient Days	_____	_____	_____	_____	_____	_____	_____	_____	_____	100%
25 <b>REVENUE PER PATIENT DAY</b>	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Attach notes describing assumptions used in projecting revenues.  
PLEASE SHOW PROJECTED REVENUES FOR THE TOTAL OF LICENSED BEDS AT YOUR FACILITY. IF YOUR PROJECT EXPANDS EXISTING CAPACITY, INCLUDE A DUPLICATE OF THIS FORM THAT SHOWS PROJECTED REVENUES **ONLY** FOR THE ADDED BEDS.

26 Total Number of Nursing Home Beds	_____
27 Total Number of Other Beds	_____
28 Average Occupancy for Nursing Home Bed	_____%
29 Average Occupancy for Other Beds	_____%

**SCHEDULE 7**

**Nursing Homes**

**PROJECTED REVENUES**

**PROJECTED OPERATING YEAR 2 (ENDING \_\_\_\_\_):**

	SELF PAY	MEDICAID	MEDICAID	MEDICARE	MEDICARE	COMMERCIAL	OTHER	OTHER	OTHER	TOTAL
	Col. 1	Col. 2	HMO Col. 3	Col. 4	HMO Col. 5	INSURANCE Col. 6	MANAGED CARE Col. 7	PAYERS Col. 8	REVENUE Col. 9	Col. 10
1 Routine Services	_____	_____	_____	_____	_____	_____	_____	_____		_____
2 Physical Therapy	_____	_____	_____	_____	_____	_____	_____	_____		_____
3 Speech Therapy	_____	_____	_____	_____	_____	_____	_____	_____		_____
4 Occupational Therapy	_____	_____	_____	_____	_____	_____	_____	_____		_____
5 Audiological Therapy	_____	_____	_____	_____	_____	_____	_____	_____		_____
6 Medical Supplies	_____	_____	_____	_____	_____	_____	_____	_____		_____
7 Pharmacy	_____	_____	_____	_____	_____	_____	_____	_____		_____
8 Laboratory	_____	_____	_____	_____	_____	_____	_____	_____		_____
9 Radiology	_____	_____	_____	_____	_____	_____	_____	_____		_____
10 Other Ancillary	_____	_____	_____	_____	_____	_____	_____	_____		_____
11 Unrestricted Grants/Donations										_____
12 Outpatient Clinic										_____
13 Other Nursing Home Revenue										_____
14 Charity Allowance	_____									_____
15 Contractual Adjustments		_____	_____	_____	_____	_____	_____	_____		_____
16 Prior Year Cost Settlements		_____	_____	_____	_____					_____
<b>17 TOTAL NURSING HOME REVENUE</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
18 Restricted Grants/Donations										_____
<b>19 NON NURSING HOME REVENUES</b>										_____
<b>20 TOTAL REVENUE</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
21 % of Nursing Home Revenue	_____	_____	_____	_____	_____	_____	_____	_____	_____	100%
<b>22 TOTAL ADMISSIONS</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
<b>23 TOTAL PATIENT DAYS</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
24 % of Total Patient Days	_____	_____	_____	_____	_____	_____	_____	_____	_____	100%
<b>25 REVENUE PER PATIENT DAY</b>	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Attach notes describing assumptions used in projecting revenues.  
 PLEASE SHOW PROJECTED REVENUES FOR THE TOTAL OF LICENSED BEDS AT YOUR FACILITY. IF YOUR PROJECT EXPANDS EXISTING CAPACITY, INCLUDE A DUPLICATE OF THIS FORM THAT SHOWS PROJECTED REVENUES **ONLY** FOR THE ADDED BEDS.

- 26 Total Number of Nursing Home Beds \_\_\_\_\_
- 27 Total Number of Other Beds \_\_\_\_\_
- 28 Average Occupancy for Nursing Home Bed \_\_\_\_\_%
- 29 Average Occupancy for Other Beds \_\_\_\_\_%