

Lake Health Partnership

Private-Public Partnership to Expand
Primary Care and Dental Access
for the Uninsured

LIP Council Presentation

November 14, 2012

Tallahassee, Florida

Lake County, Florida

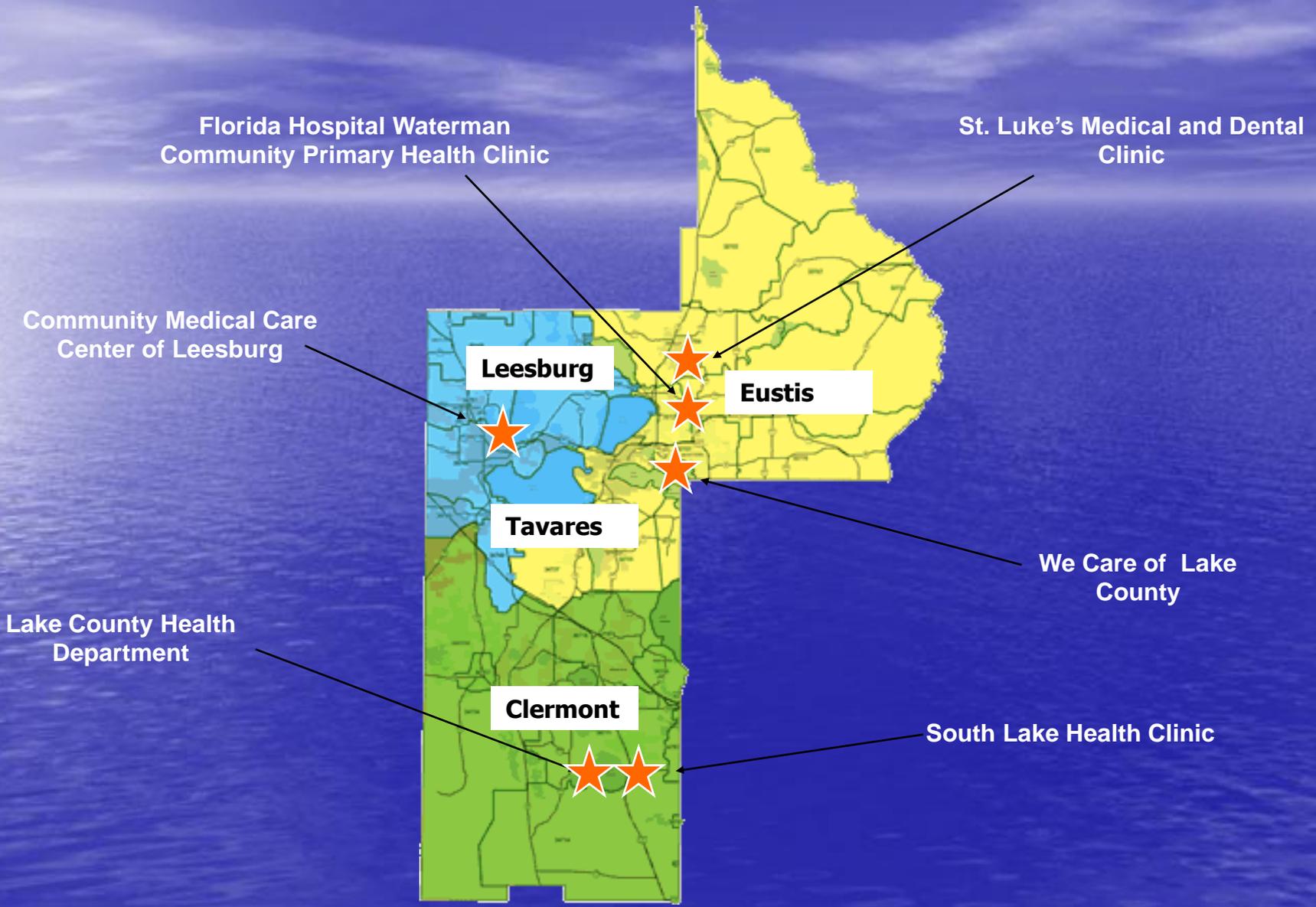


Who are the Lake Health Partners?

- Three hospital-affiliated free clinics:
 - **Florida Hospital Waterman Community Primary Health Clinic**
 - **Community Medical Care Center of Leesburg**
 - **South Lake Health Clinic**
- Faith-based free clinic:
 - **St. Luke's Medical and Dental Clinic**
- Non-profit volunteer specialty care coordination:
 - **We Care of Lake County**
- Lake County Health Department

Lake Health Partnership Underlying Philosophy

The Lake Health Partnership believes in effectively and efficiently expanding primary care access to the far corners of Lake County working together as a public-private partnership team to avoid duplication of services and to assure continuity of care in the most appropriate setting.



The Need for Expanded Primary Care Access in Lake County

- 70,000 of 302,000 residents below 200% of the poverty level
- 34% fewer primary care providers than state average
- Higher avoidable ER rates
- Higher hospital readmission rates
- Little coordination between safety net providers prior to this LIP initiative

The Lake County Response

- Formation of a safety net partnership / framework
- Focus on free clinic enhancement
- Linkage with physician community
- Inclusion of all three Lake County hospital systems

Lake Health Partnership Goals

1. **Reduce** potentially avoidable hospitalizations, emergency room visits, and re-admissions by diverting low acuity health problems to primary care clinics: **expand referral sources and sites; expand clinical capacity at existing sites.**
2. **Expand** primary care infrastructure and access to provide additional people with a medical home: **increased multi-disciplinary clinical staffing; technology updates; expanded clinical hours.**
3. **Increase** coordination of disease management services for persons with ambulatory care sensitive conditions: **expand screening and diagnostic services; add case managers and resource navigators; incorporate self-management education and outreach.**

Lake Health Partnership LIP Budget

- Total LHP LIP Budget = **\$1,500,000**
- Total LHP personnel salaries and benefits (providers, care coordinators, patient navigators clinical support staff) = **\$930,275**
- Client expenses (Prescription drugs, diagnostics such as X-ray and ultrasounds, chronic disease care management supplies, client incentives) = **\$71,903**
- Clinic expenses (Medical, dental, and office supplies; patient education and outreach materials; medical and office equipment, operating expenses such as fingerprinting) = **\$374,202**
- Infrastructure (clinical site renovation, IT, medical and dental equipment) = **\$123,620**
- LIP Match (provided by the Lake County Health Department) = **\$436,000**

Lake Health Partnership Metrics

- Diverted **2,613** frequent chronic emergency room patients to a primary care medical home.
- Served **4,608** unduplicated clients with **17,125** medical / dental encounters and **63,988** services – medical office visits, dental exams, referrals to specialty care, diagnostic screenings, and prescription medications.
- Added resource navigators at each partner site to assist clients in identifying and connecting to appropriate resources.
- Added registered nurse care and case managers at partner sites, who have assisted **2,300** patients with their disease management process.
- Upgraded infrastructure (phones, computers and electronic medical records, dental operatories, clinical equipment) to increase capacity, improve productivity and reduce client wait times.
- Opened an additional dental service site in Clermont

LIP Enhanced Primary Care Access Funding Impact in Lake County

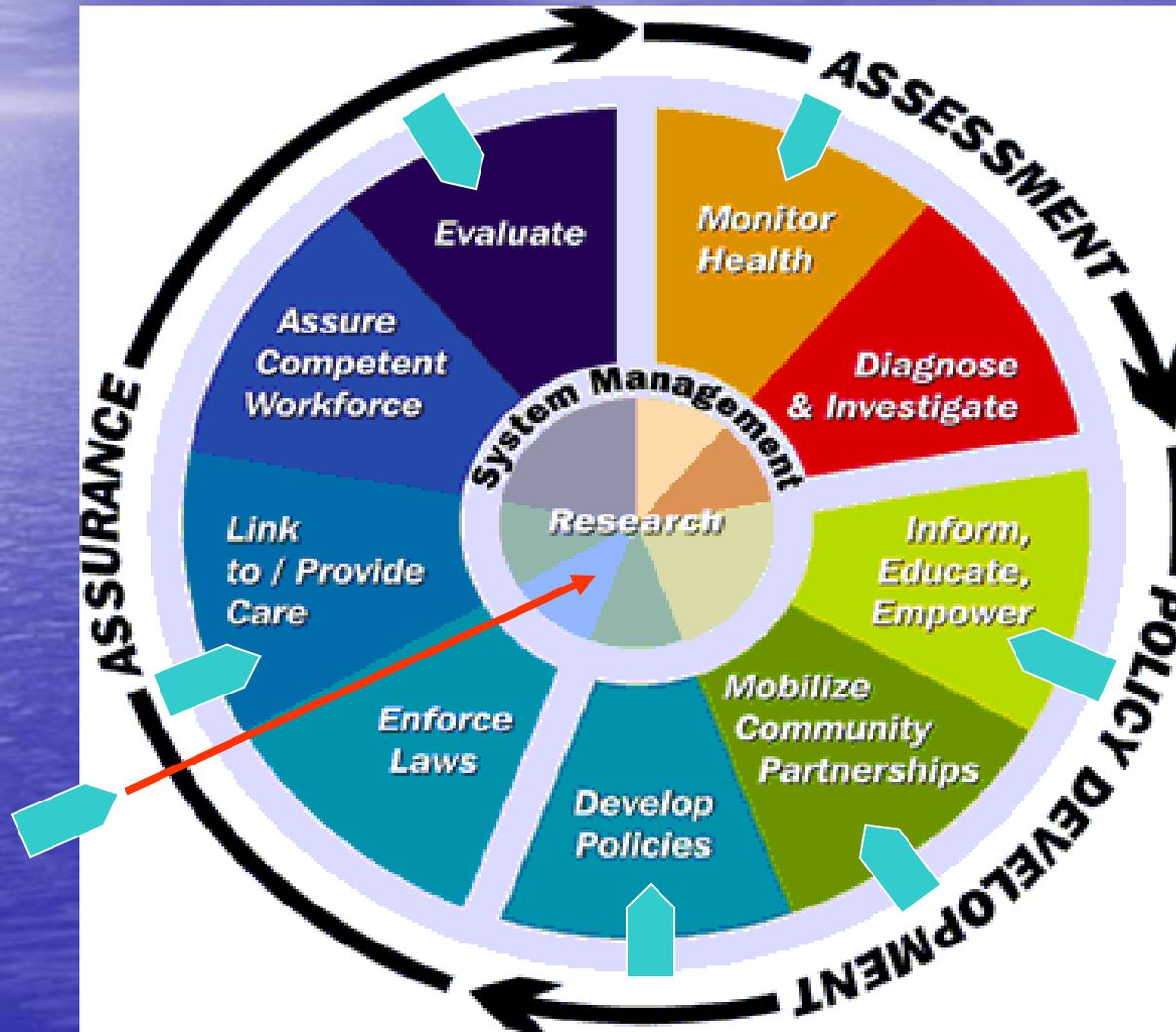
- Strengthened the safety net system partners – infrastructure, capacity
- Improved collaboration, communication, and referral systems
- Optimized current safety net system investments by providing alternatives to reduce readmissions and avoidable hospital use
- Significantly expanded voluntary specialty access

Lake County Health Department

Role in the LHP

- **Researched** primary care and dental access need – MAPP: Community Health Assessment.
- **Developed policy consensus** to facilitate public-private safety net partnership creation.
- **Mobilized community partnership** and serves as grant management and fiscal agent (Medicaid)
- **Evaluates** partnership health metrics / data.
- **Monitors health** outcomes.
- **Informs / educate** the community of availability of partnership services.
- **Links to / Provides care** in appropriate settings.

Essential Public Health Services



Contact Information

- **Florida Hospital Waterman Community Primary Health Clinic**
 - Melissa Simmes / 352-589-2501
- **Community Medical Care Center of Leesburg**
 - Tammy Halsey / 352-787-8489
- **South Lake Health Clinic**
 - Kathy Schlachter / 352-787-8489
- **St. Luke's Medical and Dental Clinic**
 - Barbara McKee / 352-602-4640
- **We Care of Lake County**
 - Carol Millwater / 352-742-0051
- **Lake County Health Department**
 - Viviana Calandra / 352-483-7948