

**2012 Low Income Pool (LIP) Expansion Project Application
Expansion of Existing PATH Clinic in Brevard County
Brevard County Health Department
July 2012**

1. Applicant:

Brevard County Health Department
Primary Access to Health Program

2. Medicaid Provider Number: 0519251

3. Provider Type: Florida County Health Department

4. Amount Applying For: \$220,494

5. Identify as a new or enhanced program: Enhanced Program

6. Description of the delivery system and affiliations with other health care service providers

In 2009, the Brevard County Health Department established a part time health care clinic; Primary Access To Health Clinic (PATH) to provide a medical home for uninsured/low income Brevard County residents. In fiscal year 2009, the PATH clinic offered free primary care, on a part time basis, for the approximate 82,000 residents of Brevard County who are uninsured and without health benefits, including Federal and State Funded Insurance Plans. Residents of the county who are below 100% of the Federal Poverty Guidelines are eligible to receive health care through the PATH Clinic. The Primary Care Clinic extends services to all eligible adult residents of Brevard County. The clinic is staffed by volunteer specialists and paid staff from the Health Department.

In 2010, the PATH Program was awarded two Low Income Pool Grants; the first for expansion of the existing Primary Care in Central Brevard County and the second for establishment of a new Primary Care Clinic in South Brevard County. Sequentially, the Low Income Pool Grant has been renewed and now entering into the third year of funding. By providing a medical home and an alternative to emergency department visits and hospitalizations, the PATH Program has provided over 21,000 services at no charge to the client; these include, but not limited to Primary Care Visits, Specialty Referral and Diagnostic Testing.

The PATH program provides healthcare for non-emergency acute and chronic health conditions, limited disease management and education, diagnosis, treatment and follow-up care, basic laboratory services and basic EKG testing. Services are provided by Brevard County Health Department, Viera and

Melbourne clinics with support from the Board of County Commissioners, local hospitals and volunteer private providers. The PATH clinics are staffed with a medical doctor, registered nurse and health support technician. In addition, Volunteer Primary and Specialty Physicians donate their time both in our clinic facility as well as in their private offices. All services provided are provided at no cost to the client.

The program has proven to be an overwhelming success as evidenced by the 5000 enrolled clients now having a medical home. The PATH Program has worked closely with the seven local hospitals within Brevard County to provide a medical home and an alternative to emergency department admissions. Data collection has been a collaborative effort with the Discharge Planning Directors, Patient Business Services and tracking of clients through the Health Management Systems Scheduling Module and Case Management Module Ad-hoc Portal Report Systems.

With the recent closure of the Community Health clinic that had been affiliated with the most northern hospital in the county, the PATH Director and their Disease Management Team has established a partnership to target clients who routinely use the emergency department as their portal to healthcare, and with this comes a high price tag. We follow clients on a personal basis to decrease their hospital and emergency department admissions and substantially decrease re-admissions to the emergency department within 48 to 72 hours after the initial treatment. Emergency Discharge Planners from the local hospital arrange follow-up care through the Central PATH Program Clinic and coordinate services with the PATH Nurse Navigator/Case Management. The PATH Nurse Navigator provides education, medication assistance, specialty referrals, counseling, and other related issues related to Primary Care. This has been instrumental in reduction of unnecessary emergency department admissions; data indicates that reduction among diabetic clients who reside within the north region of the county are less likely to use the emergency department for primary care by 48% but seek treatment through the PATH Program. Additionally, the PATH Program has taken an active role with the six other local emergency departments in the county to provide an alternative to emergency department treatment.

The Brevard County Health Department PATH Program Director has taken an active role in the community as liaison between local hospitals, Volunteer Providers, the Brevard Medical Society, the Brevard County Health Forum and local Emergency Management Services. Relationships also exist with local pharmacies who give discounted rates to PATH clients and with free standing diagnostic centers who also provide services. In addition, recruiting and retaining Specialty Providers has been instrumental in providing continuum of care to clients.

The Coordinator communicates closely with all specialty providers and local hospitals to ensure that all clients are receiving quality medical care. Bi-monthly

meetings are scheduled with local hospitals to discuss ways to help improve healthcare among potential PATH Clients and established clients. The PATH Coordinator makes frequent visits to local specialty provider's private offices to give pertinent updates and to ensure that both the provider and the client's needs are being met.

The Brevard County Health Department is a leader within the community for establishing access to healthcare for the underinsured/low income population of the county by providing a medical home for these residents. The Brevard County Health Department has been instrumental in networking with other local agencies in the community to help improve access to healthcare for all residents. These agencies include the Brevard County Health Forum, Housing and Human Services, Community Action Team and the Florida Health Care Coalition. The Brevard County Health Department has focused on building strong collaborative partnerships with local hospitals to provide diagnostic services at no or reduced cost and recruitment of volunteer specialty physicians to provide care both in our clinics and in their private offices.

7. Service Area

Brevard County is unique in the lay of the land. The county spans 70 miles in length from north to south and 20 miles in width from east to west. Data collected from the Health Management System, Ad-hoc Portal Report System using client demographics, specifically zip code regions indicates that 10% of the clients who access the Central PATH Clinic reside in the north region of the county or more than 30 miles from the Central PATH Clinic. This data clearly indicates the need for medical services for the eligible underinsured/low-income adults in North Brevard County.

8. Service Area Characteristics: (including demographics or population served and distribution of current population served by funding source, e.g., Medicaid, Medicare, Uninsured, Commercial insurance, etc.):

In alignment with the mission of the Brevard County Health Department (BCHD), we provide quality medical and limited dental services to all of Brevard County. Our agency has a long-standing history of providing services to a vast array of clientele, those who have the ability to pay or the less fortunate, the underinsured/low income population who reside within the county. We set no boundary on age as we provide quality medical to those in need in our community.

Located on 70 miles of pristine Atlantic coastline in East Central Florida, the Brevard County region is famous for its beaches and sunshine. With the sunshine comes rain known as disparity. Currently Brevard has an unemployment rate of 9.5% and it is estimated that approximately 82,000 adult residents are underinsured and without health care benefits, including Federal and State Funded Insurance Programs. Many of the clients who receive care through our Health Department are below 100% of the Federal Poverty Level.

The Primary Access to Health Program (PATH) is funded through the Low Income Pool (LIP) Grant that was awarded in 2010; funds were used for the expansion of the Central Clinic and the establishment of a new clinic in South Brevard County. Currently there are over 5000 clients actively enrolled in the Primary Care Program. The Program funds are independent of the Brevard County Health Department general and trust funds but operate functionally with the LIP Grant and support from the Board of Brevard County Commissioners. Local hospitals and volunteer health care professionals provide additional funding and services through in-kind donations.

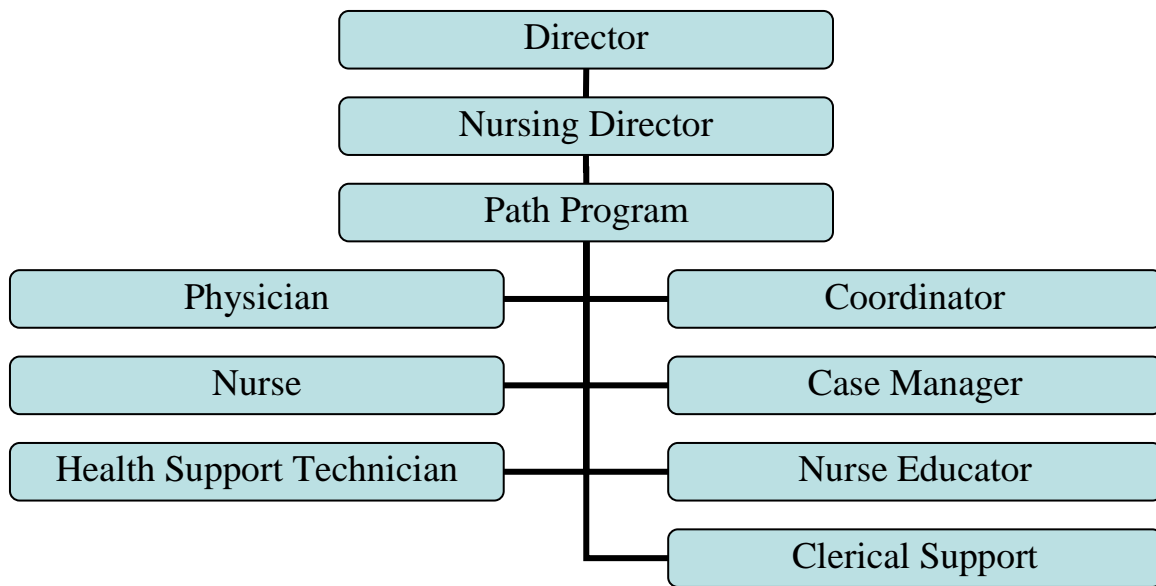
The targeted population for the expanded clinic will be uninsured/low-income adult residents who reside in North Brevard County and the municipality of Titusville and surrounding vicinity. Data collected from the Health Management System, Ad-hoc Portal Report System using client demographics, specifically zip code regions, indicate that 10% of current clients who access the PATH Program reside more than 30 miles north of the Central PATH Clinic. This data clearly indicates the need for expanded medical services for the eligible underinsured/low-income adults in North Brevard County. Further data indicates the unemployment rate for the city of Titusville and vicinity is 9.0%. Combined with the total overall county unemployment rate of 9.5% in Brevard County the health care dollar is further diminished. The expansion of the Central Clinic to North County will focus on clients who now routinely seek care at the local emergency department for Primary Care or who travel in excess of 30 miles to the Central PATH Clinic. With the recent implementation of electronic health records in the PATH Program, clients transferring from the Central Clinic to an expanded clinic in North Brevard County will have a seamless transition to their medical home. Limited services are already in place for clients who access the Central Clinic for medical care in the North County Health Department; i.e. laboratory services, medication pick-up, EKG testing and pulmonary function testing.

The expansion of Primary Access to Health Clinic (PATH) to North County will provide healthcare for non-emergency acute and chronic health conditions, disease management and education, diagnosis, treatment and follow-up care. The North clinic will continue to provide basic laboratory services, EKG and pulmonary function testing.

The PATH clinic will be staffed with paid Brevard County Health Department personnel through LIP funds. The clinic staff will consist of a Medical Doctor, Registered Nurse and Health Support Technician. Client services will be supplemented with the hiring of a Registered Nurse for Disease Management and Case Management Educator. In addition, Volunteer Primary and Specialty Physicians will be recruited to donate their time both in the clinic facility as well as in their private offices. All services provided will be at no cost to the underinsured low-income clients.

9. Organization Chart

Organizational Chart and point of contact:



Point of Contact:

Heidar Heshmati, M.D., M.P.H., Ph.D.
 Director Brevard County Health Department
 2575 North Courtenay Parkway
 Merritt Island, FL 32953
 321-454-7111

Or

Gail Morrison, RN
 PATH Sr. Nursing Supervisor/Coordinator
 2555 Judge Fran Jamieson Way
 Viera, FL 32940
 321-639-5804

Gail_morrison@doh.state.fl.us

9. Proposed Budget

\$131,040		<u>TOTAL SALARIES AND BENEFITS</u>
	49,920	Physician 3 one-half days/week (12 hrs/week)
	16,848	Registered Nurse 3 one-half days/week (12 hrs/week)
	12,480	Health Support Tech 3 one-half days/week (12 hrs/week)
	9,360	Medical Records Clerk 3 one-half days/week (12 hrs/week)
	9,360	Appointments Clerk 3 one-half days/week (12 hrs/week)
	16,848	Case Manager Registered Nurse 3 one-half days/week (12 hrs/week)
	16,224	Disease Management Educator 3 one-half days/week (12 hrs/week)
\$49,920		<u>TOTAL DIAGNOSTIC SERVICES</u>
	23,400	Laboratory tests @ \$150 / 1/2 day
	19,500	Radiology procedures @ \$125 1/2 / day
	7,020	Cardiology tests @ \$45 / 1/2 day
\$3,120		<u>TOTAL OTHER SERVICES</u>
	3,120	Language Line for interpretation services @ \$20 / 1/2 day
\$21,840		<u>TOTAL SUPPLIES</u>
	10,920	Medical supplies @ \$ 70 / 1/2 day
	6,240	Medical records and Office Supplies @ \$40 / 1/2 day
	4,680	Miscellaneous items and forms @ \$30 / 1/2 day
\$14,574		<u>TOTAL EQUIPMENT</u>
	9,000	3 Examination Tables, Trays, Stools, etc. @ \$ 3,000
	4,000	Laptop computer and air card for E.R. Diversion communications
	1,574	Medical instruments
\$220,494		Total First Year Operating Budget

Excel Worksheet of above budget is attachment to email.

11. Provide a brief summary of your proposed project:

Improving access for eligible clients is considered a balancing act between the supply and demand for services, which means there is no delay when the demand for services is warranted and service is delivered. By establishing equilibrium between supply and demand, quality medical care can be provided for the underinsured/low-income clients. As word spread of the success of the initial effort of the Central PATH Clinic there has been increased demand and need for expanded services in North Brevard County.

Approximately 26% of the current population who are below 100% of the Federal Poverty Guidelines routinely use the local emergency departments as their Primary Care. This has been a learned behavior that will require behavior modification through access to health care, education and access to medications. Many clients have the mindset that the emergency department (ED) is the portal to healthcare because it is looked upon as a site guaranteed where treatment and care will be rendered, however, with a high price tag. Not only are the emergency departments used for primary care they are also used for subsequent follow-up visits within 48 to 72 hours that normally would be seen in a Primary Care Office when clients do not have access to care.

If funded by the Low Income Pool (LIP) Project this request for \$220,494 will be used to expand the Central Primary Access to Health Clinic (PATH) for eligible, underinsured low-income Brevard County residents residing in North Brevard County by implementing an extension/satellite clinic. The expansion clinic will be structured to provide Primary Care Services three half day per week or 54 scheduled appointments. The Primary Clinic will be staffed with a medical doctor, registered nurse and health support technician. Client services will be supplemented with the hiring of a Registered Nurse for Disease Management and Case Management/Educator. The current PATH Director will oversee all PATH Program Clinics.

The program has proven to be an overwhelming success as evidenced by 5000 clients now having a medical home. Unfortunately, the demand for services has outpaced the success achieved. The northern portion of the county recently reduced their indigent clinical services and clients are now attempting to travel in excess of 30 miles to gain access to care in a clinic that is at capacity. Monitoring appointment volumes and phone calls indicate that there remains a significant need in the Northern portions of the county for access to primary care. Increasing accessibility with the implementation of a satellite clinic will help diminish stress factors that many clients experience during the scheduling phase of their appointment and overall decrease failed scheduled appointments. With the establishment of the expansion clinic, clients who reside in the North region

of the county and travel for medical care will now have access to a medical home in their community.

The Brevard County Health Department proposes to increase access to complete medical care by 100 percent for North Brevard County residents by opening an extension PATH Clinic, three one-half days or 12 hours per week at the Titusville Clinic. This enhanced program will accommodate 54 scheduled appointments per week. The general goals of the program will be to target underinsured/low income adult residents and provide the following:

- provide access for underinsured/low income residents to receive quality medical care at no charge
- reduce the number of unnecessary emergency room visits and preventable hospitalizations
- to provide disease management and coordinating services
- to improve patient compliance through education

Expansion services will be provided by the Brevard County Health Department, Titusville Clinic located at 611 Singleton Avenue, Titusville, FL. The clinic will operate 12 hours per week.

The Center for Disease Control reports that one in five people in the United States visited the emergency department over a twelve month period in 2007. At the same time, the number of emergency departments has decreased, causing long waits and overcrowding. With only one emergency department serving North Brevard, a satellite clinic providing full service medical care for eligible adult residents will considerably decrease the number of clients who routinely seek medical care through this entity. Specific goals of the expanded PATH clinic will be:

- Decrease local emergency department visits/hospital admissions by giving eligible clients a “medical home” for Primary Care.
 - Currently 26% of Brevard County Residents are deemed self pay in one local hospital emergency department. This statistic only indicates that the client has no form of health care insurance and the patient is responsible for charges incurred.
- Create the support system needed for Emergency Department diversion; i.e. appointment and walk-in capability for clients who were triaged and not found to have a life-threatening emergency.
 - Ability to call or walk in and be accommodated at a moments notice for both new and established clients.
- Clients will have increased access to healthcare, diagnostic and laboratory and cardiology testing which can be done at the fraction of the cost of an Emergency Department visit.
- Clients will be identified with known health risk factors that contribute to increased hospital admissions and be enrolled in the Disease Management Program.

- Enrollment for eligible Brevard County residents will be streamlined for quicker access for medical services.

The funds in the amount of \$220,494, if awarded from the Low Income Pool (LIP) Project will be allocated for expansion services of Central PATH Clinic to serve eligible clients of North Brevard County. All funds will be disbursed during the first year operating budget. The current director of the PATH Program will oversee operations for the expanded clinic in North County. As supply and demand has increased in North Brevard County the need for additional staff will be required to successfully maintain the new clinic. Funds received from this application will be used for professional and non-professional staff, equipment and supplies needed to successfully maintain the program.

12. Describe plan for identification of participants for inclusion in the population to be served in the project:

The Primary Care Program will continue to offer services to adult residents of North Brevard County who meet the criteria of having incomes less than 100% of the Federal Poverty Level and who are not currently insured through Federal, State or private health plans. Currently, the Central PATH Clinic offers services to clients who reside more than 30 miles from their residence. With the requested funding, the PATH Clinic satellite clinic will be able to increase accessibility to 12 hours weekly and client participation will increase by 100 percent.

Data collected from the Health Management System (HMS), Ad-hoc Portal Report System using client demographics, specifically zip code regions, will be used to identify clients who live more than 30 miles from the Central PATH Clinic. The HMS alert system will indicate on the client's electronic health record that they live within the zip code region to access the North clinic. Notification of the satellite clinic can occur during the appointment scheduling phase, during a clinic visit to Central PATH or notified by the Nurse Navigator/Case Manager that a satellite clinic in North County is available for their complete medical needs.

The PATH coordinator will network with the following local agencies to identify clients and provide outreach to community organizations who serve low-income groups. The Coordinator will work closely with all agencies to target neighborhoods in North County who demonstrate the highest amount of underinsured/low income and exhibit specific health issues. Formal and informal presentations will be provided to local government agencies, social agencies and in communities identified as a high medical need area. The local agencies where framework for the clinic that has been established and will continue are:

- Board of Brevard County Commissioners
- Housing and Human Services

- Brevard County Fire Rescue
- Brevard County Healthcare Forum
- Local city First Responders
- Local colleges
- Faith based organizations
- Brevard Workforce Agency
- Community Action Team
- Division of Vocational Rehab for Brevard County
- Local food pantries
- Sharing Centers
- Local hospital emergency departments
- Local hospital case management and discharge planner departments
- Local physician offices
- Local nurse call help lines

In addition to presentations, printed literature in the form of brochures will be distributed to above agencies and organizations to ensure that all underinsured/low income residents of Brevard County are aware of services provided by the PATH Program. These brochures are currently being provided to all clinics with the Brevard County Health Department; i.e. Adult Volunteer Dental and they are provided to all agencies listed above for distribution to potential clients.

Press releases will also be done through the Board of County Commissioners Media Specialist. Information will also be available through the Brevard County Health Department website.
http://www.doh.state.fl.us/chdbrevard/pers_hlth/path.htm.

13. How will access to primary care access system services be enhanced by this project?

With the proposed expansion of PATH Clinic in North Brevard County, eligible underinsured/low-income clients will have access to healthcare three, one-half days per week. Currently there is a waiting list for services in the Central PATH clinic. Supportive data collected through the Health Management System indicates 10% of the population accessing the Central PATH Clinic resides in the North region of the county. The goal is to accommodate clients who do not have

access to healthcare within a reasonable amount of time and to decrease emergency department visits and hospital admissions among the underinsured/low-income clients.

With the current unemployment rate in Brevard County of 9.5% and the population who is underinsured/low income and below 100% of the Federal Poverty Guidelines, more residents of North Brevard County will have access to Primary Care. With expanded access to Primary Care in North County, the clinic will be able to absorb the overflow of clients who reside in North Brevard County and access healthcare at the Central PATH Clinic.

In addition to providing services for Primary Care, the enhancement of other services will be accomplished. Expanded services will give increased ability to both the PATH Provider and Specialty Provider to order diagnostic and laboratory testing within North County. Health outcomes of clients will greatly improve with access to Primary Care. The ability to have increased onsite laboratory services already in use will increase turn around times of laboratory values within one to two days. This allows for successful management of their disease process by adjustments in medications. These services can be done at the fraction of the cost on an emergency department visit. Health outcomes of clients will greatly improve with expanded access to Primary Care. With increased access to Primary Care, medications, laboratory services, testing supplies and knowledge gained through routine clinic visits will greatly decrease other risk factors such as cardiovascular disease and hypertension.

Financial restraints also hinder clients seeking care when the only available clinic is more than 30 miles from their residence; hence, the implementation of an expanded clinic is essential to providing medical care at no cost incurred by the client.

14. Does the enhancement include hours of operation after 5:00 pm and/or on weekends at existing sites, or the establishment of a new clinic site?

With the establishment of the expanded Primary Care Clinic in North Brevard County and the Central and South PATH Clinic already in operation there will be an increase of 100% in the hours of operation.

The PATH Coordinator will recruit local Volunteer Urgent Care Clinics to provide medical care for PATH Clients after hours and on weekends at no charge to the client. This innovative concept of utilizing Urgent Care Clinics is considered an extension of the Primary Care Clinic. The Urgent Care Clinics will be utilized for overflow of clients daily, after hours and weekends. At the present time, two percent of the clients are referred to Urgent Care Clinics from the Central PATH Clinic. The Urgent Care Clinics are equipped to see clients who may have sought

medical attention at local emergency departments for simple, non-complex sutures, sprains and fracture care.

15. Describe your capability to serve minority and culturally diverse populations:

These services are already being implemented by the Brevard County Health Department PATH clinic. A language line with over 100 available languages is available for non-English languages. A designated TTY is available for the hearing-impaired client; the staff has experience with this program and proven to be an effective way of communication.

The Brevard County Health Department PATH clinic currently serves all eligible underinsured/low income residents for Brevard County and does not discriminate based on race, color, religion or sex. As a state agency we have a particular focus on providing services for all diverse and minority populations.

16. Describe how you will identify and address health care diversity issues as well as health care literacy barriers.

Brevard County has a mixture of cultures, ethnic backgrounds, a broad age span and a diverse education level. We are a leader in employing staff who are culturally diverse and are instrumental in helping to identify clients with specific needs and cultural beliefs. A language line with over 100 available languages is available for non-English languages and a designated TTY is available for the hearing-impaired client. Effective communication with clients will be essential to provide quality medical care upon different ethnic populations served within the clinic without impeding their medical care. The Brevard County Health Department PATH Program is already implementing these services.

Literacy barriers will be diminished by printing all informative material, including brochures and educational materials, at a sixth grade reading level. This will ensure all clients, regardless of educational background, will have the ability to understand and benefit from reading material essential to their care. PATH will identify educational needs of the clients during their initial clinic visit. A study by Emory University found a large gap between physicians' understanding of the literacy levels of their patients, the clinic staff will assist the physician and other providers to address cultural disparities, especially in the screening and educational tools.

The Brevard County Health Department PATH clinic currently serves eligible underinsured/low income residents for Brevard County and does not discriminate

based on race, color, religion or sex. As a state agency we have a particular focus on providing services for all diverse and minority populations.

17. Describe measures and data sources that you will use to evaluate the effectiveness of each initiative comprising your project :

The Primary Access to Health Program will track and monitor program usage through the Health Management System already in place. Statistics provided quarterly by the Emergency Departments will be compared to determine the program effects and how improvement can be accomplished for decreasing avoidable emergency department and in-patient admissions.

PATH will conduct ongoing assessment of coordinating services through quarterly satisfaction surveys of all stakeholders. Promotion and recruitment of collaborative community efforts will continue to a top priority.

The PATH Program will improve patient adherence with self-care measures. Follow-up and hospital readmission rates will be collected and studied. The Disease Management Nurse will be responsible for collecting this data, reporting and assuring patient compliance. The PATH Program team will individualize a treatment and care plan tailored for the client to help reduce co-morbidity that leads to unnecessary hospital admissions; i.e. a stop smoking and weight reduction program.

PATH will annually evaluate its quality improvement and management. The evaluation focuses on the safety and quality of clinical care and services. The PATH Clinic is instrumental in following Agency for Healthcare Research and Quality guidelines.

Member experience and satisfaction will be evaluated by survey which asks PATH clients how satisfied they were with their care, plan and staff. Questions about the ease of seeing a doctor and the wait time will be included. Staff courtesy will also be evaluated.

18. Describe data collection and reporting capabilities including systems and staffing resources.

The Health Management System, Ad-hoc Portal Report System and Referral Tracking component will be used for data collection to track, document and monitor the following activities for underinsured/low income clients who access the expanded North PATH Clinic:

- Case Management component for Disease Management

- Referral tracking reports for specialty providers
- Referral tracking for medication assistance
- Referral tracking for diagnostic procedures

Applications for medication assistance through the pharmaceutical companies will be completed utilizing the MedNet Navigator Program. This program provides data for number of applications, renewals, value of medications and demographics related to age, gender and race.

The following data will be collected using a Microsoft Excel Worksheet:

- Increased access to Primary Care in North County will be measured in numbers of clients served.
- Adherence to treatment plans will be assessed.
 - Close monitoring of clients Hemoglobin A1C in Diabetic Disease Management
- Reduction of emergency department admissions and hospitalizations will be compiled with hospital input.
- Education and disease management will be evaluated quarterly for effectiveness.
- Year end statistics will be compiled and reported, along with suggestions for improvement.
- Client survey at the completion of each clinical visit to collect data as to what the client would have done had the enhanced PATH Program not been available:
 - I would have gone to the Emergency Department
 - I would have gone to a walk-in clinic, private doctor, community clinic
 - I would have call 911
 - I would have stayed home
 - I don't know what I would have done

Additional data collection and reporting will be done through the following components:

- Health Management System Ad-hoc Portal Report
 - Number of scheduled appointments
 - Number of kept appointments
 - Number of failed appointments
 - Diagnosis Codes
 - Referral tracking for specialty
 - Referral tracking for diagnostic procedures
 - Pharmaceutical assistance
- Information Technology Department
 - Creation of Microsoft Excel Spreadsheets to follow trends and outcomes
- Appointment Center
- Breast and Cervical Program

- Data collection for enrolled clients who may be eligible for PATH services

Staffing resources will include:

- Weekly staffing matrix
- Cross training of employees

Reporting templates are provided as attachment to LIP Grant Application email.

19. Letter of Commitment

Please see letter of commitment/match on page 16.



HOUSING & HUMAN SERVICES DEPARTMENT
2725 Judge Fran Jamieson Way, Bldg. B., Rm. 106
Viera, Florida 32940

Telephone: (321) 633-2007
FAX: (321) 633-2026

July 17, 2012

Heidar G. Heshmati, MD, MPH, PhD
Director, Brevard County Health Department
2575 N Courtenay Parkway
Merritt Island, FL 32953

RE: LETTER OF SUPPORT FOR LOCAL MATCH
LOW INCOME POOL APPLICATION
PRIMARY ACCESS TO HEALTH CLINIC EXPANSION – NORTH COUNTY

Dear Dr. Heshmati:

Please accept this letter as the Brevard County Government's strong endorsement for expanding the scope of the Brevard County Health Department's Primary Access To Health (PATH) by adding a new Low Income Pool (L.I.P.) clinic to the Northern part of Brevard County. We currently have a L.I.P. clinic in the Central and Southern parts of our 82-mile long County, but none serving the Northern part. This third L.I.P. clinic will help connect the uninsured and medically underserved with needed primary care services in the North County areas. This will also lead to lowering the rate of unnecessary hospital emergency room visits in that community for conditions that could be managed in a primary care setting.

Brevard County's medically underserved exhibit many disparities, including health status, poverty, lack of insurance, and affordable access to preventive and primary care services. 26.62% of Brevard County residents live below 200% of the poverty level. This represents 148,257 of our 556,938 population.

The Brevard County Government will provide the 42.27% match required by the Florida Low Income Pool (LIP) program, which matches community investment for the health care needs of its low-income residents. The first year match will be \$93,203 of the first year program budget of \$220,494. These funds will only be used to increase the provision of health services for the Medicaid uninsured and underinsured people of Brevard County and the State of Florida at large.

Please let us know if there is anything we can do to strengthen the Brevard County Health Department's capabilities to provide access for primary care to those in need in Brevard County.

Sincerely,

Ian Golden, Director
Housing and Human Services Department

Attachments to email:

LIP North County Expansion Budget
Client Survey Template
Client Visit Template
North County Disease Management
LIP North County Staffing Matrix

North County Staffing Matrix Template

	Monday	1/2/2012	Tuesday	1/3/2012	Wednesday	1/4/2012	Thursday	1/5/2012	Friday	1/6/2012
	AM	PM	AM	PM	AM	PM	AM	PM	AM	PM

Physician		√			√		√			
Nurse		√			√		√			
Health Technician		√			√		√			
Medical Records Clerk		√			√		√			
Appointments Clerk		√			√		√			
RN Case Manager		√			√		√			
RN Disease Management		√			√		√			

North County Disease Management Template

Last, First (Alpha Order)	Zip Code	DM	HTN	CHF	COPD	CAD	Asthma	H-lipid	Hbg AIC <7 %	Hbg AIC 7% - 9%	Hbg AIC >9%	LDL <100	LDL >100	HDL >40	HDL <40	HDL >50	HDL <50	Trig. <150	Trig >150	BP <130/80 ≤	BP >130/80 ≥	Eye Exam <365 Days	Eye Exam Mo Due	Foot Exam <365 Days	
Doe, Jane	32709	1							1												1		6/15/2012		1/6/2012
Doe, John	32931	1								1											1			8/3/2012	1/8/2012
Doe, Frank	32796			1																		1			
Doe, Susie	32940		1																		1				
Doe, John Jr	32709							1					1		1							1			
Grand Totals		2	1	1	0	0	0	1	1	0	1	0	1	0	1	0	0	1	0		3	2			

Florida Department of Health HMS

Appt Sum By Clinic Site Reason

Time Period : 1/2/2012 to 6/30/2012

	Appointments Made	Kept		Not Kept	
	Count		%	Count	%
PATH VIERA					
CONSULT VISIT	18	18	100.0%	0	0.0%
ER DIVERSION	6	6	100.0%	0	0.0%
LAB ONLY	4	3	75.0%	1	25.0%
NEW PATH	498	408	81.9%	90	18.1%
NEW PATH PAP	42	24	57.1%	18	42.9%
PAP	19	17	89.5%	2	10.5%
POST HOSPITAL DISCHARGE	63	56	88.9%	7	11.1%
PROBLEM	7	7	100.0%	0	0.0%
RECHECK	2781	2191	78.8%	590	21.2%
RESULTS	61	48	78.7%	13	21.3%
SICK	26	24	92.3%	2	7.7%
STAPLE/SUTURE REMOVAL	1	1	100.0%	0	0.0%
SPECIALTY REFERRAL	100	98	98.0%	2	2.0%
CLINIC TOTAL	3626	2901	80%	725	20.0%

Client Survey Template.xls

Responses	Jan	Feb	March	April	May	Jun	Response Totals	
I would have gone to the emergency department	8	12	9	8	7	11	55	6%
I would have gone to a walk-in clinic	26	28	21	31	29	32	167	17%
I would have called 911	12	15	14	16	13	8	78	8%
I would have stayed home	37	41	42	39	40	43	242	25%
I don't know what I would have done	71	79	68	75	72	76	441	45%
Totals	154	175	154	169	161	170	983	100%

L.I.P. Funding Proposal Budget
Expansion For New L.I.P. Clinic in North Brevard County
Brevard County Health Department
FY 2012-2013

\$131,040	<u>TOTAL SALARIES AND BENEFITS</u>
49,920	Physician 3 one-half days/week (12 hrs/week)
16,848	Registered Nurse 3 one-half days/week (12 hrs/week)
12,480	Health Support Tech 3 one-half days/week (12 hrs/week)
9,360	Medical Records Clerk 3 one-half days/week (12 hrs/week)
9,360	Appointments Clerk 3 one-half days/week (12 hrs/week)
16,848	Case Manager Registered Nurse 3 one-half days/week (12 hrs/week)
16,224	Disease Management Educator 3 one-half days/week (12 hrs/week)
\$49,920	<u>TOTAL DIAGNOSTIC SERVICES</u>
23,400	Laboratory tests @ \$150 / 1/2 day
19,500	Radiology procedures @ \$125 1/2 / day
7,020	Cardiology tests @ \$45 / 1/2 day
\$3,120	<u>TOTAL OTHER SERVICES</u>
3,120	Language Line for interpretation services @ \$20 / 1/2 day
\$21,840	<u>TOTAL SUPPLIES</u>
10,920	Medical supplies @ \$ 70 / 1/2 day
6,240	Medical records and Office Supplies @ \$40 / 1/2 day
4,680	Miscellaneous items and forms @ \$30 / 1/2 day
\$14,574	<u>TOTAL EQUIPMENT</u>
9,000	3 Examination Tables, Trays, Stools, etc. @ \$ 3,000
4,000	Laptop computer and air card for E.R. Diversion communications
1,574	Medical instruments
\$220,494	Total First Year Operating Budget